UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2022

or

X

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission file number 001-34018

GRAN TIERRA ENERGY INC.

(Exact name of registrant as specified in its charter)

Delaware

98-0479924

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

900, 520 - 3 Avenue SW

Calgary, Alberta Canada T2P 0R3

(Address of principal executive offices, including zip code)

(403) 265-3221

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---|-------------------|---|
| Common Stock, par value \$0.001 per share | GTE | NYSE American |
| | | Toronto Stock Exchange |
| | | London Stock Exchange |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \square No \square

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes 🗷 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

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| Large accelerated filer | Accelerated filer | X |
|-------------------------|---------------------------|---|
| Non-accelerated filer | Smaller reporting company | |
| | Emerging growth company | |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes \Box No \blacksquare

On April 29, 2022, 368,460,570 shares of the registrant's Common Stock, \$0.001 par value, were issued.

Gran Tierra Energy Inc.

Quarterly Report on Form 10-Q

Quarterly Period Ended March 31, 2022

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CAUTIONARY LANGUAGE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements other than statements of historical facts included in this Quarterly Report on Form 10-Q regarding our financial position, estimated quantities and net present values of reserves, business strategy, plans and objectives of our management for future operations, covenant compliance, capital spending plans and benefits of the changes in our capital program or expenditures, our liquidity, the impacts of the coronavirus (COVID-19) pandemic and those statements preceded by, followed by or that otherwise include the words "believe", "expect", "anticipate", "intend", "estimate", "project", "target", "goal", "plan", "budget", "objective", "could", "should", or similar expressions or variations on these expressions are forward-looking statements. We can give no assurances that the assumptions upon which the forward-looking statements are based will prove to be correct or that, even if correct, intervening circumstances will not occur to cause actual results to be different than expected. Because forward-looking statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by the forward-looking statements. There are a number of risks, uncertainties and other important factors that could cause our actual results to differ materially from the forward-looking statements, including, but not limited to, our ability to comply with covenants in our credit agreement and indentures and make borrowings under our credit agreement; our ability to obtain amendments to the covenants in our credit agreement so as to avoid an event of default under our credit agreement and senior notes; a reduction in our borrowing base and our ability to repay any excess borrowings; sustained or future declines in commodity prices and the demand for oil; sustained or future excess supply of oil and natural gas; potential future impairments and reductions in proved reserve quantities and value; continued spread of the COVID-19 virus and extensions of previously announced lockdowns and possible future restrictions against oil and gas activity in Colombia and Ecuador; our current operations are located in South America, and unexpected problems can arise due to guerilla activity, strikes, local blockades, protests, and other local conditions; technical difficulties and operational difficulties may arise which impact the production, transport or sale of our products; geographic, political and weather conditions can impact the production, transport or sale of our products; the Russian invasion of Ukraine; our ability to raise capital; our ability to identify and complete successful acquisitions, including in new countries and basins from our current operations; our ability to execute business plans; unexpected delays and difficulties in developing currently owned properties may occur; the timely receipt of regulatory or other required approvals for our operating activities; the failure of exploratory drilling to result in commercial wells; the effects of hedges; unexpected delays due to the limited availability of drilling equipment and personnel; current global economic and credit market conditions and the regulatory environment may impact oil prices and oil consumption differently than we currently predict, which could cause us to further modify our strategy and capital spending program; volatility or declines in the trading price of our common stock and the continued listing of our shares on a national stock exchange; and those factors set out in Part II, Item 1A "Risk Factors" in this Quarterly Report on Form 10-Q and Part I, Item 1A "Risk Factors" in our 2021 Annual Report on Form 10-K (the "2021 Annual Report on Form 10-K"), and in our other filings with the Securities and Exchange Commission ("SEC"). The unprecedented nature of the COVID-19 pandemic and volatility in the worldwide economy and oil and gas industry makes, including the unpredictable nature of the resurgence of cases, possible variants and governmental responses, it more difficult to predict the accuracy of forward-looking statements. The information included herein is given as of the filing date of this Quarterly Report on Form 10-Q with the SEC and, except as otherwise required by the federal securities laws, we disclaim any obligation or undertaking to publicly release any updates or revisions to, or to withdraw, any forward-looking statement contained in this Quarterly Report on Form 10-O to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any forward-looking statement is based.

GLOSSARY OF OIL AND GAS TERMS

In this document, the abbreviations set forth below have the following meanings:

| bbl | barrel |
|------|------------------------|
| BOPD | barrels of oil per day |
| NAR | net after royalty |

Sales volumes represent production NAR adjusted for inventory changes. Our oil and gas reserves are reported as NAR. Our production is also reported NAR, except as otherwise specifically noted as "working interest production before royalties."

Item 1. Financial Statements

Gran Tierra Energy Inc. Condensed Consolidated Statements of Operations (Unaudited) (Thousands of U.S. Dollars, Except Share and Per Share Amounts)

| | Three Months Ended March 3 | | | | |
|--|----------------------------|-------------|----|-------------|--|
| | | 2022 | | 2021 | |
| OIL SALES (Note 7) | \$ | 174,569 | \$ | 95,493 | |
| EXPENSES | | | | | |
| Operating | | 34,400 | | 29,625 | |
| Transportation | | 2,834 | | 2,506 | |
| COVID-19 related costs | | 535 | | 1,139 | |
| Depletion, depreciation and accretion | | 40,963 | | 31,318 | |
| General and administrative (Note 10) | | 12,336 | | 10,488 | |
| Foreign exchange (gain) loss | | (3,725) | | 13,083 | |
| Derivative instruments loss (Note 10) | | 21,439 | | 23,698 | |
| Other financial instruments gain (Note 10) | | _ | | (1,405) | |
| Interest expense (Note 5) | | 12,128 | | 13,812 | |
| | | 120,910 | | 124,264 | |
| INCOME (LOSS) BEFORE INCOME TAXES | | 53,659 | | (28,771 | |
| INCOME TAX EXPENSE | | | | | |
| Current (Note 8) | | 20,827 | | | |
| Deferred (Note 8) | | 18,713 | | 8,651 | |
| | | 39,540 | | 8,651 | |
| NET AND COMPREHENSIVE INCOME (LOSS) | \$ | 14,119 | \$ | (37,422) | |
| NET INCOME (LOSS) PER SHARE | | | | | |
| | | | | | |
| BASIC AND DILUTED | \$ | 0.04 | \$ | (0.10 | |
| WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC (Note 6) | | 367,386,664 | | 366,981,556 | |
| WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED (Note 6) | | 372,375,245 | | 366,981,556 | |
| (See notes to the condensed consolidated financial statements) | | | | | |

Gran Tierra Energy Inc. Condensed Consolidated Balance Sheets (Unaudited) (Thousands of U.S. Dollars, Except Share and Per Share Amounts)

| | As at March 31, 2022 | | As at December 31, 2021 | |
|---|-------------------------|-----------|----------------------------|-----------|
| ASSETS | | | | |
| Current Assets | | | | |
| Cash and cash equivalents (Note 11) | \$ | 58,707 | \$ | 26,109 |
| Restricted cash and cash equivalents (Note 11) | | 1,142 | | 392 |
| Accounts receivable | | 23,471 | | 13,185 |
| Taxes receivable (Note 3) | | 34,774 | | 45,506 |
| Other current assets (Note 10) | | 20,140 | | 16,609 |
| Total Current Assets | | 138,234 | | 101,801 |
| Oil and Gas Properties | | | | |
| Proved | | 907,224 | | 859,580 |
| Unproved | | 97,031 | | 131,865 |
| Total Oil and Gas Properties | | 1,004,255 | | 991,445 |
| Other capital assets | | 3,665 | | 4,352 |
| Total Property, Plant and Equipment (Note 4) | | 1,007,920 | | 995,797 |
| Other Long-Term Assets | | | | |
| Deferred tax assets | | 42,760 | | 61,494 |
| Taxes receivable (Note 3) | | 22,026 | | 17,522 |
| Other long-term assets (Note 10) | | 20,967 | | 12,497 |
| Total Other Long-Term Assets | | 85,753 | | 91,513 |
| Total Assets | \$ | 1,231,907 | \$ | 1,189,111 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities | | | | |
| Accounts payable and accrued liabilities | \$ | 150,907 | \$ | 148,694 |
| Current portion of long-term debt (Note 5) | | 39,617 | | 66,987 |
| Derivatives (Note 10) | | 18,875 | | 2,976 |
| Taxes payable (Note 3) | | 7,546 | | 6,620 |
| Other (Note 6 and 10) | | 16,392 | | 2,710 |
| Total Current Liabilities | | 233,337 | | 227,987 |
| Long-Term Liabilities | | | | |
| Long-term debt (Notes 5 and 10) | | 587,769 | | 587,404 |
| Asset retirement obligation | | 55,478 | | 54,525 |
| Equity compensation award liability (Note 6 and 10) | | 17,436 | | 13,718 |
| Taxes payable (Note 3) | | 12,736 | | — |
| Other long-term liabilities | | 7,370 | | 3,397 |
| Total Long-Term Liabilities | | 680,789 | | 659,044 |
| Contingencies (Note 9) | | | | |
| Shareholders' Equity | | | | |
| Common Stock (Note 6) (368,421,033 and 367,144,500 shares issued and outstanding of Common Stock, par value \$0.001 per share, as at March 31, 2022, and December 31, 2021, respectively) | | 10,272 | | 10,270 |
| Additional paid-in capital | | 1,289,162 | | 1,287,582 |
| Deficit | | (981,653) | | (995,772) |
| Total Shareholders' Equity | | 317,781 | | 302,080 |
| Total Liabilities and Shareholders' Equity | \$ | 1,231,907 | \$ | 1,189,111 |
| (See notes to the condensed consolidated financial statements) | Ψ | 1,201,707 | Ψ | 1,107,111 |

Gran Tierra Energy Inc. Condensed Consolidated Statements of Cash Flows (Unaudited) (Thousands of U.S. Dollars)

| | Three Months Ended March 31, | | | |
|---|------------------------------|-----------|----------|--|
| | | 2022 | 2021 | |
| Operating Activities | | | | |
| Net Income (Loss) | \$ | 14,119 \$ | (37,422) | |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | | | |
| Depletion, depreciation and accretion | | 40,963 | 31,318 | |
| Deferred tax expense | | 18,713 | 8,651 | |
| Stock-based compensation expense (Note 6) | | 4,557 | 3,671 | |
| Amortization of debt issuance costs (Note 5) | | 887 | 881 | |
| Unrealized foreign exchange (gain) loss | | (4,839) | 13,003 | |
| Derivative instruments loss (Note 10) | | 21,439 | 23,698 | |
| Cash settlements on derivatives instruments | | (8,596) | (13,404) | |
| Other financial instruments gain (Note 10) | | — | (1,405) | |
| Cash settlement of asset retirement obligation | | (5) | (169) | |
| Non-cash lease expenses | | 411 | 444 | |
| Lease payments | | (344) | (462) | |
| Net change in assets and liabilities from operating activities (Note 11) | | 16,520 | 13,128 | |
| Net cash provided by operating activities | | 103,825 | 41,932 | |
| | | | | |
| Investing Activities | | | | |
| Additions to property, plant and equipment | | (41,483) | (37,427) | |
| Proceeds on disposition of investment, net of transaction costs (Note 10) | | — | 14,632 | |
| Changes in non-cash investing working capital (Note 11) | | (1,803) | (708) | |
| Net cash used in investing activities | , | (43,286) | (23,503) | |
| Financing Activities | | | | |
| Repayment of debt (Note 5) | | (27,525) | (10,125) | |
| Proceeds from issuance of shares of Common Stock, net of issuance costs | | (27,525) | (10,123) | |
| Proceeds from exercise of stock options | | 980 | | |
| • | | | (513) | |
| Lease payments | | (777) | × 7 | |
| Net cash used in financing activities | | (27,320) | (10,638) | |
| Foreign exchange gain (loss) on cash, cash equivalents and restricted cash and | | | (110) | |
| cash equivalents | | 478 | (446) | |
| Net increase in cash, cash equivalents and restricted cash and cash equivalents | | 33,697 | 7,345 | |
| Cash, cash equivalents and restricted cash and cash equivalents, | | 21 40 4 | 17.000 | |
| beginning of period (Note 11) | | 31,404 | 17,523 | |
| Cash, cash equivalents and restricted cash and cash equivalents, end of period (Note 11) | \$ | 65,101 \$ | 24,868 | |
| | | | | |

Supplemental cash flow disclosures (Note 11)

Gran Tierra Energy Inc. Condensed Consolidated Statements of Shareholders' Equity (Unaudited) (Thousands of U.S. Dollars)

| | Three Months Ended March 31 | | | |
|-----------------------------------|-----------------------------|------------|----|-------------|
| | | 2022 | | 2021 |
| Share Capital | | | | |
| Balance, beginning of period | \$ | 10,270 | \$ | 10,270 |
| Issuance of Common Stock (Note 6) | | 2 | | — |
| Balance, end of period | | 10,272 | | 10,270 |
| Additional Paid-in Capital | | | | |
| Balance, beginning of period | | 1,287,582 | | 1,285,018 |
| Exercise of stock options | | 980 | | — |
| Stock-based compensation (Note 6) | _ | 600 | | 579 |
| Balance, end of period | | 1,289,162 | | 1,285,597 |
| Deficit | | | | |
| Balance, beginning of period | | (995,772) | | (1,038,254) |
| Net income (loss) | | 14,119 | | (37,422) |
| Balance, end of period | | (981,653) | | (1,075,676) |
| Total Shareholders' Equity | \$ | 317,781 | \$ | 220,191 |

Gran Tierra Energy Inc. Notes to the Condensed Consolidated Financial Statements (Unaudited) (Expressed in U.S. Dollars, unless otherwise indicated)

1. Description of Business

Gran Tierra Energy Inc., a Delaware corporation (the "Company" or "Gran Tierra"), is a publicly traded company focused on international oil and natural gas exploration and production with assets currently in Colombia and Ecuador.

2. Significant Accounting Policies

These interim unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"). The information furnished herein reflects all normal recurring adjustments that are, in the opinion of management, necessary for the fair presentation of results for the interim periods.

The note disclosure requirements of annual consolidated financial statements provide additional disclosures required for interim unaudited condensed consolidated financial statements. Accordingly, these interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements as at and for the year ended December 31, 2021, included in the Company's 2021 Annual Report on Form 10-K.

The Company's significant accounting policies are described in Note 2 of the consolidated financial statements, which are included in the Company's 2021 Annual Report on Form 10-K and are the same policies followed in these interim unaudited condensed consolidated financial statements. The Company has evaluated all subsequent events to the date these interim unaudited condensed consolidated financial statements were issued.

3. Taxes Receivable and Payable

The table below shows the break-down of taxes receivable and payable, which are comprised of value added tax ("VAT") and income tax:

| | | As at December 31, 2021 | |
|----------------------|--|---|--|
| | | | |
| | | | |
| \$ 12,345 | \$ | 21,918 | |
| 22,429 | | 23,588 | |
| \$ 34,774 | \$ | 45,506 | |
| | | | |
| \$ 22,026 | \$ | 17,522 | |
| | | | |
| | | | |
| | | | |
| \$ 7,546 | \$ | 6,620 | |
| | | | |
| | | | |
| \$ 68 | \$ | _ | |
| 12,668 | | | |
| \$ 12,736 | \$ | | |
| | | | |
| \$ 36,518 | \$ | 56,408 | |
| \$ \$ \$ \$ | 22,429 \$ 34,774 \$ 22,026 \$ 7,546 \$ 68 12,668 \$ 12,736 | 22,429 \$ 34,774 \$ 22,026 \$ 22,026 \$ 7,546 \$ 68 \$ 68 \$ 12,668 \$ 12,736 | |

The following table shows the movement of VAT and income tax receivables for the period identified below:

| (Thousands of U.S. Dollars) | Net VAT Receivable | Income Tax Receivable |] | Fotal Net Taxes Receivable |
|---|-----------------------|--------------------------|----|-------------------------------|
| Balance, as at December 31, 2021 | \$ 15,298 | \$ 41,110 | \$ | 56,408 |
| Collected through direct government refunds | (149) | — | | (149) |
| Collected through sales contracts | (40,913) | — | | (40,913) |
| Taxes paid ⁽¹⁾ | 29,674 | 9,703 | | 39,377 |
| Current tax expense | | (20,827) | | (20,827) |
| Foreign exchange loss | 821 | 1,801 | | 2,622 |
| Balance, as at March 31, 2022 | \$ 4,731 | \$ 31,787 | \$ | 36,518 |

⁽¹⁾VAT is paid on certain goods and services and collected on sales in Colombia at a rate of 19%

4. Property, Plant and Equipment

| (Thousands of U.S. Dollars) | As a | nt March 31, 2022 | As at December 31, 2021 |
|---|------|----------------------|----------------------------|
| Oil and natural gas properties | | | |
| Proved | \$ | 4,390,016 | \$ 4,302,473 |
| Unproved | | 97,031 | 131,865 |
| | | 4,487,047 | 4,434,338 |
| Other ⁽¹⁾ | | 34,998 | 34,943 |
| | | 4,522,045 | 4,469,281 |
| Accumulated depletion and depreciation and impairment | | (3,514,125) | (3,473,484) |
| | \$ | 1,007,920 | \$ 995,797 |

⁽¹⁾ The "other" category includes right-of-use assets for operating and finance leases of \$13.9 million, which had a net book value of \$3.3 million as at March 31, 2022 (December 31, 2021 - \$13.9 million, which had a net book value of \$3.9 million).

For the three months ended March 31, 2022, and 2021, the Company had no ceiling test impairment losses. The Company used an average Brent price of \$77.41 and \$43.31 per bbl for March 31, 2022, and 2021 ceiling test calculations, respectively.

5. Debt and Debt Issuance Costs

The Company's debt at March 31, 2022, and December 31, 2021, was as follows:

| (Thousands of U.S. Dollars) | March 31, 2022 | As | at December 31, 2021 |
|---|-------------------|----|-------------------------|
| Current | | | |
| Revolving credit facility | \$ 40,000 | \$ | 67,500 |
| Unamortized debt issuance costs | (383) | | (513) |
| | \$ 39,617 | \$ | 66,987 |
| | | | |
| Long-Term | | | |
| 6.25% Senior Notes, due February 2025 | \$ 300,000 | \$ | 300,000 |
| 7.75% Senior Notes, due May 2027 | 300,000 | | 300,000 |
| Unamortized debt issuance costs | (13,297) | | (14,030) |
| | 586,703 | | 585,970 |
| Long-term lease obligation ⁽¹⁾ | 1,066 | | 1,434 |
| | \$ 587,769 | \$ | 587,404 |
| | \$ 627,386 | \$ | 654,391 |

⁽¹⁾ The current portion of the lease obligation has been included in accounts payable and accrued liabilities on the Company's balance sheet and totaled \$2.9 million as at March 31, 2022 (December 31, 2021 - \$3.3 million).

As at March 31, 2022, the borrowing base of the Company's Senior Secured Credit Facility (the "revolving credit facility") was \$150 million, with \$125 million readily available and \$25 million subject to approval by major lenders. The maturity date of the revolving credit facility is November 10, 2022, and the next re-determination is to occur no later than May 2022.

Under the terms of the credit facility, the Company is required to maintain compliance with the following financial covenants: limitations on the Company's ratio of debt to earnings before interest, taxes, depletion, depreciation and accretion and exploration expenses ("EBITDAX") to a maximum of 4.0 to 1.0; limitations on Company's ratio of Senior Secured Debt to EBITDAX to a maximum of 3.0 to 1.0; and the maintenance of a ratio of EBITDAX to interest expense of at least 2.5 to 1.0. If the Company fails to comply with these financial covenants, it will result in a default under the terms of the credit agreement, which could result in an acceleration of repayment of all indebtedness under the Company's revolving credit facility. As of March 31, 2022, the Company was in compliance with all applicable covenants in the revolving credit facility.

Amounts drawn down under the revolving credit facility bear interest, at the Company's option, at the USD LIBOR rate plus a margin ranging from 2.90% to 4.90%, or an alternate base rate plus a margin ranging from 1.90% to 3.90%, in each case based on the borrowing base utilization percentage. The alternate base rate is currently the U.S. prime rate. We pay a commitment fee on undrawn amounts under the revolving credit facility, which ranges from 0.73% to 1.23% per annum, based on the average daily amount of unused commitments.

The Company's revolving credit facility is guaranteed by and secured against the assets of certain of the Company's subsidiaries (the "Credit Facility Group"). Under the terms of the revolving credit facility, the Company is subject to certain restrictions on its ability to distribute funds to entities outside of the Credit Facility Group, including restrictions on the ability to pay dividends to shareholders of the Company.

Interest Expense

The following table presents the total interest expense recognized in the accompanying interim unaudited condensed consolidated statements of operations:

| | Three Months Ended March 31, | | | | |
|---|----------------------------------|--------|--|--|--|
| (Thousands of U.S. Dollars) | 2022 2 | | | | |
| Contractual interest and other financing expenses | \$ 11,241 \$ | 12,931 | | | |
| Amortization of debt issuance costs | 887 | 881 | | | |
| | \$ 12,128 \$ | 13,812 | | | |

6. Share Capital

| | Shares of Common Stock |
|----------------------------------|---------------------------|
| Balance, December 31, 2021 | 367,144,500 |
| Shares issued on option exercise | 1,276,533 |
| Balance, March 31, 2022 | 368,421,033 |

Equity Compensation Awards

The following table provides information about performance stock units ("PSUs"), deferred share units ("DSUs"), and stock option activity for the three months ended March 31, 2022:

| | PSUs | PSUs DSUs | | Options | |
|----------------------------|---|---|---|--|--|
| | Number of Outstanding Share Units | Number of Outstanding Share Units | Number of Outstanding Stock Options | Weighted Average Exercise Price/ Stock Option (\$) | |
| Balance, December 31, 2021 | 30,365,196 | 5,710,764 | 17,848,722 | 1.20 | |
| Granted | 6,720,129 | 344,464 | 2,721,929 | 1.41 | |
| Exercised | (4,396,646) | — | (1,276,533) | 0.77 | |
| Forfeited | (47,572) | | (62,638) | 1.95 | |
| Expired | | | (1,173,714) | 2.80 | |
| Balance, March 31, 2022 | 32,641,107 | 6,055,228 | 18,057,766 | 1.15 | |

For the three months ended March 31, 2022 and 2021 stock-based compensation expense was \$4.6 million and \$3.7 million, respectively.

At March 31, 2022, there was \$31.1 million (December 31, 2021 - \$11.8 million) of unrecognized compensation costs related to unvested PSUs and stock options, which is expected to be recognized over a weighted-average period of 1.9 years. During the three months ended March 31, 2022, the Company paid out \$2.4 million for PSUs vested on December 31, 2021 (three months ended March 31, 2021 - \$0.6 million for PSUs vested on December 31, 2020).

Net Income (Loss) per Share

Basic net income (loss) per share is calculated by dividing net income (loss) attributable to common shareholders by the weighted average number of shares of common stock issued and outstanding during each period.

Diluted net income per share is calculated using the treasury stock method for share-based compensation arrangements. The treasury stock method assumes that any proceeds obtained on the exercise of share-based compensation arrangements would be used to purchase common shares at the average market price during the period. The weighted average number of shares is then adjusted by the difference between the number of shares issued from the exercise of share-based compensation arrangements and shares repurchased from the related proceeds. Anti-dilutive shares represent potentially dilutive securities excluded from the computation of diluted income or loss per share as their impact would be anti-dilutive.

Weighted Average Shares Outstanding

| | Three Months Ende | ed March 31, |
|---|-------------------|--------------|
| | 2022 | 2021 |
| Weighted average number of common shares outstanding | 367,386,664 | 366,981,556 |
| Shares issuable pursuant to stock options | 12,950,523 | _ |
| Shares assumed to be purchased from proceeds of stock options | (7,961,942) | _ |
| Weighted average number of diluted common shares outstanding | 372,375,245 | 366,981,556 |

For the three months ended March 31, 2022, 5,331,160 options, on a weighted average basis (three months ended March 31, 2021 - all options), were excluded from the diluted income (loss) per share calculation as the options were anti-dilutive.

7. Revenue

The Company's revenues are generated from oil sales at prices that reflect the blended prices received upon shipment by the purchaser at defined sales points or defined by contract relative to ICE Brent and adjusted for Vasconia or Castilla crude differentials, quality, and transportation discounts each month. For the three months ended March 31, 2022, 100% (three months ended March 31, 2021 - 100%) of the Company's revenue resulted from oil sales. During the three months ended March 31, 2022, quality and transportation discounts were 13% of the average ICE Brent price (three months ended March 31, 2021 - 15%). During the three months ended March 31, 2022, the Company's production was sold primarily to two major customers in Colombia, representing 57% and 43% of total sales volumes (three months ended March 31, 2021 - two, representing 68% and 31% of total sales volumes).

As at March 31, 2022, accounts receivable included nil of accrued sales revenue related to March 2022 production (December 31, 2021 - nil related to December 2021 production).

8. Taxes

The Company's effective tax rate was 74% for the three months ended March 31, 2022, compared to (30)% in the comparative period of 2021. Current income tax expense was \$20.8 million for the three months ended March 31, 2022, compared to no current tax expense in the corresponding period of 2021, primarily due to an increase in taxable income. The deferred income tax expense for the three months ended March 31, 2022, was mainly the result of tax depreciation being higher than accounting depreciation in Colombia. The deferred income tax expense in the comparative period of 2021 was the result of excess tax depreciation compared with accounting depreciation and the use of tax losses to offset taxable income in Colombia.

For the three months ended March 31, 2022, the difference between the effective tax rate of 74% and the 35% Colombian tax rate was primarily due to an increase in the impact of foreign taxes, foreign translation adjustments, increase in the valuation allowance, other permanent differences, and non-deductible stock-based compensation.

For the three months ended March 31, 2021, the difference between the effective tax rate of (30)% and the 31% Colombian tax rate was primarily due to an increase in the impact of foreign taxes, foreign translation adjustments and other permanent differences, which was partially offset by a decrease in valuation allowance.

9. Contingencies

Legal Proceedings

Gran Tierra has a number of lawsuits and claims pending, including a dispute with the Agencia Nacional de Hidrocarburos (National Hydrocarbons Agency) ("ANH") relating to the calculation of high price share royalties. Although the outcome of these lawsuits and disputes cannot be predicted with certainty, Gran Tierra believes the resolution of these matters would not have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows. Gran Tierra records costs as they are incurred or become probable and determinable.

Letters of credit and other credit support

At March 31, 2022, the Company had provided letters of credit and other credit support totaling \$105.7 million (December 31, 2021 - \$103.0 million) as security relating to work commitment guarantees in Colombia and Ecuador contained in exploration contracts and other capital or operating requirements.

10. Financial Instruments and Fair Value Measurement

Financial Instruments

Financial instruments are initially recorded at fair value, defined as the price that would be received to sell an asset or paid to market participants to settle liability at the measurement date. For financial instruments carried at fair value, GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels:

- Level 1 Inputs representing quoted market prices in active markets for identical assets and liabilities
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the assets and liabilities, either directly or indirectly
- Level 3 Unobservable inputs for assets and liabilities

At March 31, 2022, the Company's financial instruments recognized on the balance sheet consist of cash and cash equivalents, restricted cash and cash equivalents, accounts receivable, other long-term assets, accounts payable and accrued liabilities, current portion of long-term debt, derivatives, other short-term payables, long-term debt, long-term equity compensation reward liability and other long-term liabilities. The Company uses appropriate valuation techniques based on the available information to measure the fair values of assets and liabilities.

Fair Value Measurement

The following table presents the Company's fair value measurements of its financial instruments as of March 31, 2022, and December 31, 2021:

| | As at March 31, 2022 | | As at December 31 2021 | |
|---|-------------------------|---------|------------------------------|---------|
| (Thousands of U.S. Dollars) | | | | |
| Level 1 | | | | |
| Assets | | | | |
| Prepaid equity forward - current ⁽²⁾ | \$ | 3,137 | \$ | — |
| Prepaid equity forward - long-term ⁽¹⁾ | | 15,698 | | 7,578 |
| | \$ | 18,835 | \$ | 7,578 |
| | | | | |
| Liabilities | | | | |
| DSUs liability - long-term ⁽³⁾ | \$ | 9,506 | \$ | 4,346 |
| 6.25% Senior Notes | | 277,875 | | 273,672 |
| 7.75% Senior Notes | | 278,187 | | 271,500 |
| | \$ | 565,568 | \$ | 549,518 |
| Level 2 | | | | |
| Assets | | | | |
| Derivative asset ⁽²⁾ | \$ | _ | \$ | 219 |
| Restricted cash and cash equivalents - long-term ⁽¹⁾ | | 5,253 | | 4,903 |
| | \$ | 5,253 | \$ | 5,122 |
| Liabilities | | | | |
| Derivative liability | \$ | 18,875 | \$ | 2,976 |
| Revolving credit facility | | 39,617 | | 66,987 |
| PSUs liability - current ⁽⁴⁾ | | 15,292 | | 2,710 |
| PSUs liability - long-term ⁽³⁾ | | 7,930 | | 9,372 |
| | \$ | 81,714 | \$ | 82,045 |
| | | | | |
| Level 3 | | | | |
| Liabilities | | | | |
| Asset retirement obligation - current ⁽⁴⁾ | \$ | 1,100 | \$ | _ |
| Asset retirement obligation - long-term | | 55,478 | | 54,525 |
| | \$ | 56,578 | \$ | 54,525 |

- ⁽¹⁾The long-term portion of restricted cash and Prepaid equity forward are included in the other long-term assets on the Company's balance sheet
- ⁽²⁾ Included in the other current assets on the Company's balance sheet
- ⁽³⁾ Long-term DSUs and PSUs liabilities are included in the long-term equity compensation award liability on the Company's balance sheet
- ⁽⁴⁾ Current portion of PSU liability and asset retirement obligation are recorded in other short-term liabilities on the Company's balance sheet

The fair values of cash and cash equivalents, current restricted cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their carrying amounts due to the short-term maturity of these instruments.

The fair value of long-term restricted cash and cash equivalents approximate its carrying value because interest rates are variable and reflective of market rates.

Prepaid Equity Forward ("PEF")

To reduce the Company's exposure to changes in the trading price of the Company's common shares on outstanding PSUs, the Company entered into a PEF. At the end of the term, the counterparty will pay the Company an amount equivalent to the notional amount of the shares using the price of the Company's common shares at the valuation date. The Company has the discretion to increase or decrease the notional amount of the PEF or terminate the agreement early. As at March 31, 2022, the Company's PEF had a notional amount of 12 million shares with a fair value of \$18.8 million (As at December 31, 2021 - 10 million shares with a fair value of \$7.6 million). During the three months ended March 31, 2022, the Company recorded a gain of \$7.8 million on the PEF in general and administrative expenses (three months ended March 31, 2021- nil). The fair value of the PEF asset was estimated using the Company's share price quoted in active markets at the end of each reporting period.

DSU liability

The fair value of DSUs liability was estimated using Company's share price quoted in active markets at the end of each reporting period.

PSUs liability

The fair value of the PSUs liability was estimated based on a pricing model using inputs, such as Company's share price and PSU performance factor.

Derivative asset and derivative liability

The fair value of derivatives is estimated based on various factors, including quoted market prices in active markets and quotes from third parties. The Company also performs an internal valuation to ensure the reasonableness of third party quotes. In consideration of counterparty credit risk, the Company assessed whether the counterparty to the derivative would default by failing to make any contractually required payments. Additionally, the Company considers that it is of substantial credit quality and has the financial resources and willingness to meet its potential repayment obligations associated with the derivative transactions.

The following table presents gains or losses on derivatives and other financial instruments recognized in the accompanying interim unaudited condensed consolidated statements of operations:

| | Three Months Ended March 31, | | | |
|-------------------------------------|----------------------------------|---------|--|--|
| (Thousands of U.S. Dollars) | 2022 | 2021 | | |
| Commodity price derivatives loss | \$ 21,439 \$ | 23,632 | | |
| Foreign currency derivatives loss | — | 66 | | |
| Derivative instruments loss | \$ 21,439 \$ | 23,698 | | |
| | | | | |
| Unrealized PetroTal investment gain | \$ — \$ | (6,475) | | |
| Loss on sale of PetroTal shares | — | 5,070 | | |
| Other financial instruments gain | \$ — \$ | (1,405) | | |

Revolving credit facility and Senior Notes

Financial instruments not recorded at fair value at March 31, 2022, included the Senior Notes and the Revolving Credit Facility (Note 5).

The fair value of the Revolving Credit Facility approximates its carrying value. The fair value of the Revolving Credit Facility is estimated based on the amount the Company would have to pay a third party to assume the debt, including the credit spread for the difference between the issue rate and the period-end market rate. The credit spread is the Company's default or repayment risk. The credit spread (premium or discount) is determined by comparing the debt to new issuances (secured or unsecured) and secondary trades of similar size and credit statistics for public and private debt.

At March 31, 2022, the carrying amounts of the 6.25% Senior Notes and the 7.75% Senior Notes were \$294.4 million and \$292.3 million, respectively, which represented the aggregate principal amount less unamortized debt issuance costs, and the fair values were \$277.9 million and \$278.2 million, respectively. The fair value of long-term restricted cash and cash equivalents and the revolving credit facility approximated their carrying value because interest rates are variable and reflective of market rates. The fair values of other financial instruments approximate their carrying amounts due to the short-term maturity of these instruments.

Asset retirement obligation

The Company's non-recurring fair value measurements include asset retirement obligation. The fair value of an asset retirement obligation is measured by reference to the expected future cash outflows required to satisfy the retirement obligation discounted at the Company's credit-adjusted risk-free interest rate. The significant level 3 inputs used to calculate such liabilities include estimates of costs to be incurred, the Company's credit-adjusted risk-free interest rate, inflation rates, and estimated dates of abandonment. Accretion expense is recognized over time as the discounted liabilities are accreted to their expected settlement value, while the asset retirement cost is amortized over the estimated productive life of the related assets.

Commodity Price Derivatives

The Company utilizes commodity price derivatives to manage the variability in cash flows associated with the forecasted sale of its oil production, reduce commodity price risk and provide a base level of cash flows to assure it can execute at least a portion of its planned capital spending.

At March 31, 2022, the Company had outstanding commodity price derivative positions as follows:

| Period and type of instrument | Volume, bopd | Reference | Sold Swap (\$/bbl, Weighted Average) | Sold Put (\$/bbl, Weighted Average) | Purchased Put (\$/bbl, Weighted Average) | Sold Call (\$/bbl, Weighted Average) | Premium (\$/bbl Weighted Average) |
|---|-----------------|-----------|---|--|---|---|--|
| Three-way Collars: April 1, to June 30, 2022 | 5,000 | ICE Brent | _ | 64.00 | 74.00 | 91.72 | _ |
| Swaps: April 1, to June 30, 2022 | 3,000 | ICE Brent | 80.77 | | | | |
| Deferred Puts: April 1, to June 30, 2022 | 1,000 | ICE Brent | | | 70.00 | | 4.00 |

11. Supplemental Cash Flow Information

The following table provides a reconciliation of cash and cash equivalents and restricted cash and cash equivalents shown as a sum of these amounts in the interim unaudited condensed consolidated statements of cash flows:

| (Thousands of U.S. Dollars) | As at March 31, | | | | As at December 31, | | | |
|---|-----------------|--------|----|--------|--------------------|-----------|--------|--|
| | | 2022 | | 2021 | | 2021 | 2020 | |
| Cash and cash equivalents | \$ | 58,707 | \$ | 21,225 | \$ | 26,109 \$ | 13,687 | |
| Restricted cash and cash equivalents - current | | 1,142 | | 424 | | 392 | 427 | |
| Restricted cash and cash equivalents - long-term $^{(1)}$ | | 5,252 | | 3,219 | | 4,903 | 3,409 | |
| | \$ | 65,101 | \$ | 24,868 | \$ | 31,404 \$ | 17,523 | |

⁽¹⁾ Included in other long-term assets on the Company's balance sheet

Net changes in assets and liabilities from operating activities were as follows:

| | Three Months Ended March 31, | | | |
|---|------------------------------|-------------|---------|--|
| (Thousands of U.S. Dollars) | | 2022 | 2021 | |
| Accounts receivable and other long-term assets | \$ | (10,150) \$ | 3,803 | |
| Derivatives | | (7,706) | 3,841 | |
| Inventory | | 110 | (1,146) | |
| Prepaids | | (269) | 157 | |
| Accounts payable and accrued and other long-term liabilities | | 12,021 | 752 | |
| Taxes receivable and payable | | 22,514 | 5,721 | |
| Net changes in assets and liabilities from operating activities | \$ | 16,520 \$ | 13,128 | |

Changes in non-cash investing working capital for the three months ended March 31, 2022, are comprised of an decrease in accounts payable and accrued liabilities of \$1.7 million and an increase in accounts receivable of \$0.1 million (three months ended March 31, 2021, a decrease in accounts payable and accrued liabilities of \$0.8 million and a decrease in accounts receivable of \$0.1 million).

The following table provides additional supplemental cash flow disclosures:

| | Three Months Ended March 31, | | | |
|---|------------------------------|--------|----|--------|
| (Thousands of U.S. Dollars) | | 2022 | | 2021 |
| Cash paid for income taxes | \$ | 9,703 | \$ | 6,093 |
| Cash paid for interest | \$ | 10,042 | \$ | 11,479 |
| | | | | |
| Non-cash investing activities: | | | | |
| Net liabilities related to property, plant and equipment, end of period | \$ | 28,339 | \$ | 28,003 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of our financial condition and results of operations should be read in conjunction with the "Financial Statements" as set out in Part I, Item 1 of this Quarterly Report on Form 10-Q, as well as the "Financial Statements and Supplementary Data" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Items 7 and 8, respectively, of our 2021 Annual Report on Form 10-K. Please see the cautionary language at the beginning of this Quarterly Report on Form 10-Q regarding the identification of and risks relating to forward-looking statements and the risk factors described in Part II, Item 1A "Risk Factors" of this Quarterly Report on Form 10-Q, as well as Part I, Item 1A "Risk Factors" in our 2021 Annual Report on Form 10-K.

Financial and Operational Highlights

Key Highlights for the first quarter of 2022

- Net income in the first quarter of 2022 was \$14.1 million or \$0.04 per share basic and diluted, compared to a net loss of \$37.4 million or \$(0.10) per share basic and diluted in the first quarter of 2021
- Income before income taxes in the first quarter of 2022 was \$53.7 million compared to loss before income taxes of \$28.8 million in the first quarter of 2021
- During the first quarter of 2022, we repaid \$27.5 million of the amount drawn under the revolving credit facility and by April 29, 2022, we paid down the credit facility balance to \$10.0 million
- Funds flow from operations⁽²⁾ increased by 201% to \$87.3 million compared to the first quarter of 2021 and increased 34% from the fourth quarter of 2021
- During the first quarter, the Company generated \$45.8 million of free cash flow⁽²⁾, which was partially used for debt reduction, the highest since the fourth quarter of 2012
- NAR production for the first quarter of 2022 was 22,833 BOPD representing an 11% increase compared to the first quarter of 2021, due to a successful drilling and workover campaign in all major fields. Compared to the fourth quarter of 2021, NAR production decreased by a 3% due to higher royalties
- Sales volumes for the first quarter of 2022 were 22,730 BOPD representing a 12% increase from 20,271 BOPD in the first quarter of 2021, and a 4% decrease from the fourth quarter of 2021
- Oil sales were \$174.6 million, 83% higher compared to \$95.5 million in the first quarter of 2021, as a result of an increase in Brent price, offset by higher quality and transportation discounts. Oil sales increased by 19% compared to \$146.3 million in the fourth quarter of 2021 as a result of a 23% increase in Brent price, slightly offset by a decrease in sales volumes
- Operating expenses increased by \$0.58 per bbl compared to the first quarter of 2021 due to an increase in operating activities and higher expenses for chemicals used in our waterflood projects and decreased by \$1.33 per bbl when compared to the fourth quarter of 2021 due to lower workovers
- Transportation expenses increased by 13% compared to the first quarter of 2021 due to higher truck tariffs. Compared to the fourth quarter of 2021, transportation expenses decreased by 1% as a result of higher volumes sold at wellhead during the current quarter
- Operating netback⁽²⁾ increased by 117% to \$137.3 million compared to \$63.4 million in the first quarter of 2021 and increased 32% compared to \$103.7 million in the fourth quarter of 2021
- Adjusted EBITDA⁽²⁾ increased by 185% to \$119.4 million compared to \$41.9 million in the first quarter of 2021 and increased 46% compared to \$81.5 million in the fourth quarter of 2021
- Quality and transportation discounts for the first quarter of 2022 increased to \$12.57 per bbl compared to \$8.98 per bbl in the first quarter of 2021 and decreased from \$12.78 per bbl in the fourth quarter of 2021
- General and administrative expenses ("G&A") before stock-based compensation increased by 14% compared to the first quarter of 2021 due to higher costs for special projects and an increase in travel costs in the current quarter. When compared to the fourth quarter of 2021, G&A before stock-based compensation decreased by 8% due to the lower accrued performance bonus for the current quarter
- Capital additions for the first quarter of 2022 were \$41.5 million, an increase of 11% compared to the first quarter of 2021 and increased 3% from the \$40.2 million incurred in the fourth quarter of 2021

| (Thousands of U.S. Dollars, unless otherwise indicated) | | Three Months | | Three Months Ended December 31, | | |
|---|----|--------------|--------------------------------------|------------------------------------|----|----------|
| | | 2022 | 2021 | % Change | | 2021 |
| Average Daily Volumes (BOPD) | | | | | | |
| Consolidated | | | | | | |
| Working Interest ("WI") Production Before Royalties | | 29,362 | 24,463 | 20 | | 29,493 |
| Royalties | | (6,529) | (3,930) | 66 | | (6,070) |
| Production NAR | | 22,833 | 20,533 | 11 | | 23,423 |
| (Increase) Decrease in Inventory | | (103) | (262) | (61) | | 354 |
| Sales ⁽¹⁾ | | 22,730 | 20,271 | 12 | | 23,777 |
| | | | | | | |
| Net Income (Loss) | \$ | 14,119 \$ | (37,422) | 138 | \$ | 62,524 |
| | | | | | | |
| Operating Netback | | | | | | |
| Oil Sales | \$ | 174,569 \$ | 95,493 | 83 | \$ | 146,287 |
| Operating Expenses | | (34,400) | (29,625) | 16 | | (39,708) |
| Transportation Expenses | | (2,834) | (2,506) | 13 | | (2,867) |
| Operating Netback ⁽²⁾ | \$ | 137,335 \$ | 63,362 | 117 | \$ | 103,712 |
| | | | | | | |
| G&A Expenses Before Stock-Based Compensation | \$ | 7,779 \$ | 6,817 | 14 | \$ | 8,473 |
| G&A Stock-Based Compensation Expense | | 4,557 | 3,671 | 24 | | 1,799 |
| G&A Expenses, Including Stock-Based Compensation | \$ | 12,336 \$ | 10,488 | 18 | \$ | 10,272 |
| Adjusted EBITDA ⁽²⁾ | \$ | 119,378 \$ | 41,904 | 185 | \$ | 81,529 |
| rujusteu DELETA | * | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 100 | Ψ | 01,02) |
| Funds Flow From Operations ⁽²⁾ | \$ | 87,310 \$ | 28,973 | 201 | \$ | 65,137 |
| • | | | , - | | | |
| Capital Expenditures | \$ | 41,483 \$ | 37,427 | 11 | \$ | 40,229 |
| | | , | | | | |

⁽¹⁾ Sales volumes represent production NAR adjusted for inventory changes.

(2) Non-GAAP measures

Operating netback, EBITDA, adjusted EBITDA, funds flow from operations, and free cash flow are non-GAAP measures that do not have any standardized meaning prescribed under GAAP. Management views these measures as financial performance measures. Investors are cautioned that these measures should not be construed as alternatives to oil sales, net income (loss) or other measures of financial performance as determined in accordance with GAAP. Our method of calculating these measures may differ from other companies and, accordingly, may not be comparable to similar measures used by other companies. Disclosure of each non-GAAP financial measure is preceded by the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure.

Operating netback, as presented, is defined as oil sales less operating and transportation expenses. Management believes that operating netback is a useful supplemental measure for management and investors to analyze financial performance and provides an indication of the results generated by our principal business activities prior to the consideration of other income and expenses. A reconciliation from oil sales to operating netback is provided in the table above.

EBITDA, as presented, is defined as net income or loss adjusted for depletion, depreciation and accretion ("DD&A") expenses, interest expense and income tax expense or recovery. Adjusted EBITDA, as presented, is defined as EBITDA adjusted for non-cash lease expense, lease payments, unrealized foreign exchange gain or loss, stock-based compensation expense or recovery, other-non cash gain or loss, unrealized derivative instruments gain or loss, and other financial instruments gain or loss. Management uses this supplemental measure to analyze performance and income generated by our principal business activities prior to the consideration of how non-cash items affect that income and believes that this financial measure is useful supplemental information for investors to analyze our performance and our financial results. A reconciliation from net income (loss) to EBITDA and adjusted EBITDA is as follows:

| | _ | Three Months Ended Ma | Three Months Ended December 31, | | |
|---|----|-----------------------|------------------------------------|------|----------|
| (Thousands of U.S. Dollars) | | 2022 | 2021 | 2021 | |
| Net income (loss) | \$ | 14,119 \$ | (37,422) | \$ | 62,524 |
| Adjustments to reconcile net income (loss) to EBITDA and Adjusted EBITDA | | | | | |
| DD&A expenses | | 40,963 | 31,318 | | 41,574 |
| Interest expense | | 12,128 | 13,812 | | 13,026 |
| Income tax expense (recovery) | | 39,540 | 8,651 | | (46,141) |
| EBITDA (non-GAAP) | \$ | 106,750 \$ | 16,359 | \$ | 70,983 |
| Non-cash lease expense | | 411 | 444 | | 445 |
| Lease payments | | (344) | (462) | | (382) |
| Unrealized foreign exchange (gain) loss | | (4,839) | 13,003 | | 4,934 |
| Stock-based compensation expense | | 4,557 | 3,671 | | 1,799 |
| Other non-cash loss | | _ | _ | | 44 |
| Unrealized derivative instruments loss (gain) | | 12,843 | 10,294 | | (12,088) |
| Other financial instruments (gain) loss | | | (1,405) | | 15,794 |
| Adjusted EBITDA (non-GAAP) | \$ | 119,378 \$ | 41,904 | \$ | 81,529 |

Funds flow from operations, as presented, is defined as net income or loss adjusted for DD&A expenses, deferred tax expense or recovery, stock-based compensation expense or recovery, amortization of debt issuance costs, non-cash lease expense, lease payments, unrealized foreign exchange gain or loss, derivative instruments gain or loss, cash settlement on derivative instruments, other non-cash gain or loss and other financial instruments gain or loss. Management uses this financial measure to analyze performance and income generated by our principal business activities prior to the consideration of how non-cash items affect that income and believes that this financial measure is also useful supplemental information for investors to analyze performance and our financial results. Free cash flow, as presented, is defined as funds flow less capital expenditures. Management uses this financial measure to analyze cash flow generated by our principal business activities after capital requirements and believes that this financial measure is also useful supplemental information for investors to analyze cash flow generated by our principal business activities after capital requirements and believes that this financial measure is also useful supplemental information for investors to analyze performance and our financial results. A reconciliation from net income (loss) to funds flow from operations, and free cash flow is as follows:

| | Three Months Ended N | Three Months Ended December 31, | |
|--|----------------------|------------------------------------|-----------|
| (Thousands of U.S. Dollars) | 2022 | 2021 | 2021 |
| Net income (loss) | \$ 14,119 \$ | (37,422) | \$ 62,524 |
| Adjustments to reconcile net income (loss) to funds flow from operations | | | |
| DD&A expenses | 40,963 | 31,318 | 41,574 |
| Deferred tax expense (recovery) | 18,713 | 8,651 | (50,634) |
| Stock-based compensation expense | 4,557 | 3,671 | 1,799 |
| Amortization of debt issuance costs | 887 | 881 | 1,127 |
| Non-cash lease expense | 411 | 444 | 445 |
| Lease payments | (344) | (462) | (382) |
| Unrealized foreign exchange (gain) loss | (4,839) | 13,003 | 4,934 |
| Derivative instruments loss | 21,439 | 23,698 | 1,298 |
| Cash settlements on derivative instruments | (8,596) | (13,404) | (13,386) |
| Other non-cash loss | — | — | 44 |
| Other financial instruments (gain) loss | — | (1,405) | 15,794 |
| Funds flow from operations (non-GAAP) | \$ 87,310 \$ | 28,973 | \$ 65,137 |
| Capital expenditures | \$ 41,483 \$ | 37,427 | \$ 40,229 |
| Free cash flow (non-GAAP) | \$ 45,827 \$ | (8,454) | \$ 24,908 |

Additional Operational Results

| | | Three Months | Ended March 31 | l, | Three Months Ended December 31, | |
|---|----|--------------|----------------|----------|------------------------------------|--|
| (Thousands of U.S. Dollars) | | 2022 | 2021 | % Change | 2021 | |
| Oil sales | \$ | 174,569 \$ | 95,493 | 83 | \$ 146,287 | |
| Operating expenses | | 34,400 | 29,625 | 16 | 39,708 | |
| Transportation expenses | | 2,834 | 2,506 | 13 | 2,867 | |
| Operating netback ⁽¹⁾ | | 137,335 | 63,362 | 117 | 103,712 | |
| COVID-19 related costs | | 535 | 1,139 | (53) | 668 | |
| DD&A expenses | | 40,963 | 31,318 | 31 | 41,574 | |
| G&A expenses before stock-based compensation | | 7,779 | 6,817 | 14 | 8,473 | |
| G&A stock-based compensation expense | | 4,557 | 3,671 | 24 | 1,799 | |
| Foreign exchange (gain) loss | | (3,725) | 13,083 | (128) | 4,653 | |
| Derivative instruments loss | | 21,439 | 23,698 | (10) | 1,298 | |
| Other financial instruments (gain) loss | | , | (1,405) | × / | 15,794 | |
| Other loss | | _ | | | 44 | |
| Interest expense | | 12,128 | 13,812 | (12) | 13,026 | |
| | | 83,676 | 92,133 | (9) | 87,329 | |
| Income (loss) before income taxes | | 53,659 | (28,771) | 287 | 16,383 | |
| Current income tax expense | | 20,827 | _ | 100 | 4,493 | |
| Deferred income tax expense (recovery) | | 18,713 | 8,651 | 116 | (50,634 | |
| | | 39,540 | 8,651 | 357 | (46,141 | |
| Net income (loss) | \$ | 14,119 \$ | (37,422) | 138 | \$ 62,524 | |
| Sales Volumes (NAR) | | | | | | |
| Total sales volumes, BOPD | _ | 22,730 | 20,271 | 12 | 23,777 | |
| Brent Price per bbl | \$ | 97.90 \$ | 61.32 | 60 | \$ 79.66 | |
| Consolidated Results of Operations per bbl Sales Volumes NAR | | | | | | |
| Oil sales | \$ | 85.33 \$ | 52.34 | 63 | \$ 66.88 | |
| Operating expenses | | 16.82 | 16.24 | 4 | 18.15 | |
| Transportation expenses | | 1.39 | 1.37 | 1 | 1.31 | |
| Operating netback ⁽¹⁾ | | 67.12 | 34.73 | 93 | 47.42 | |
| COVID-19 related costs | | 0.26 | 0.62 | (58) | 0.31 | |
| DD&A expenses | | 20.02 | 17.17 | (38) | 19.01 | |
| G&A expenses before stock-based compensation | | 3.80 | 3.73 | 2 | 3.87 | |
| G&A stock-based compensation expense | | 2.23 | 2.01 | 11 | 0.82 | |
| Foreign exchange (gain) loss | | (1.82) | 7.17 | (125) | 2.13 | |
| Derivative instruments loss | | 10.48 | 12.99 | (125) | 0.59 | |

| Other financial instruments (gain) loss | _ | (0.77) | (100) | 7.22 |
|---|----------------------|---------|-------|----------|
| Other loss | — | | | 0.02 |
| Interest expense | 5.93 | 7.57 | (22) | 5.95 |
| | 40.90 | 50.49 | (19) | 39.92 |
| | | | | |
| Income (loss) before income taxes | 26.22 | (15.76) | 266 | 7.50 |
| | | | | |
| Current income tax expense | 10.18 | — | 100 | 2.05 |
| Deferred income tax expense (recovery) | 9.15 | 4.74 | 93 | (23.15) |
| | 19.33 | 4.74 | 308 | (21.10) |
| Net income (loss) | \$ 6.89 \$ | (20.50) | 134 | \$ 28.60 |

⁽¹⁾ Operating netback is a non-GAAP measure that does not have any standardized meaning prescribed under GAAP. Refer to "Financial and Operational Highlights—non-GAAP measures" for a definition of this measure.

Oil Production and Sales Volumes, BOPD

| | Three Months Ende | Three Months Ended March 31, | | |
|--|-------------------|------------------------------|---------|--|
| | 2022 | 2021 | 2021 | |
| Average Daily Volumes (BOPD) | | | | |
| WI Production Before Royalties | 29,362 | 24,463 | 29,493 | |
| Royalties | (6,529) | (3,930) | (6,070) | |
| Production NAR | 22,833 | 20,533 | 23,423 | |
| Increase in Inventory | (103) | (262) | 354 | |
| Sales | 22,730 | 20,271 | 23,777 | |
| | | | | |
| Royalties, % of WI Production Before Royalties | 22 % | 16 % | 21 % | |

Oil production NAR for the three months ended March 31, 2022, increased by 11% compared to the corresponding period of 2021 due to the successful drilling and workover campaign in all major fields. Compared to the prior quarter, oil production NAR decreased 3% due to higher royalties.

Royalties as a percentage of production for the three months ended March 31, 2022, increased compared with the corresponding period of 2021 and the prior quarter commensurate with the increase in benchmark oil prices and the price sensitive royalty regime in Colombia.



WI Production By Block, Year-to-Date March 31, 2022



The Midas block includes the Acordionero, Chuira, and Ayombero oil fields, and the Chaza block includes the Costayaco and Moqueta oil fields.

WI Production Before Royalties

Operating Netback

| | Three Months Ended | Three Months Ended December 31, | | |
|---|--------------------|------------------------------------|------------|--|
| (Thousands of U.S. Dollars) | 2022 | 2021 | 2021 | |
| Oil Sales | \$ 174,569 \$ | 95,493 | \$ 146,287 | |
| Transportation Expenses | (2,834) | (2,506) | (2,867) | |
| | 171,735 | 92,987 | 143,420 | |
| Operating Expenses | (34,400) | (29,625) | (39,708) | |
| Operating Netback ⁽¹⁾ | \$ 137,335 \$ | 63,362 | \$ 103,712 | |
| | | | | |
| (U.S. Dollars Per bbl Sales Volumes NAR) | | | | |
| Brent | \$ 97.90 \$ | 61.32 | \$ 79.66 | |
| Quality and Transportation Discounts | (12.57) | (8.98) | (12.78) | |
| Average Realized Price | 85.33 | 52.34 | 66.88 | |
| Transportation Expenses | (1.39) | (1.37) | (1.31) | |
| Average Realized Price Net of Transportation Expenses | 83.94 | 50.97 | 65.57 | |
| Operating Expenses | (16.82) | (16.24) | (18.15) | |
| Operating Netback ⁽¹⁾ | \$ 67.12 \$ | 34.73 | \$ 47.42 | |

⁽¹⁾ Operating netback is a non-GAAP measure that does not have any standardized meaning prescribed under GAAP. Refer to "Financial and Operational Highlights—non-GAAP measures" for a definition of this measure.



Change in Operating Netback by Component Q1 2021 vs. Q1 2022



Change in Operating Netback by Component Q4 2021 vs. Q1 2022

Quality and Transportation Discounts & Transportation Expenses



Oil sales for the three months ended March 31, 2022, increased by 83% to \$174.6 million due to a 60% increase in Brent price and 12% higher sales volumes, partially offset by a 40% increase in the quality and transportation discounts as a result of the widening of the Castilla and Vasconia differentials compared to the corresponding period of 2021. Castilla and Vasconia differentials have widened from \$3.99 and \$2.40 in the first quarter of 2021 to \$6.38 and \$3.60 in the first quarter of 2022, respectively. Compared with the prior quarter, oil sales increased 19%, primarily as a result of a 23% increase in Brent price and lower quality and transportation discounts, partially offset by a 4% decrease in sales volumes.

The following table shows the effect of changes in realized price and sales volumes on our oil sales for the three months ended March 31, 2022, compared to the prior quarter and the corresponding period of 2021:

| (Thousands of U.S. Dollars) | Com | Quarter 2022 pared with Quarter 2021 | Co | t Quarter 2022 ompared with t Quarter 2021 |
|--|-----|--|----|--|
| Oil sales for the comparative period | \$ | 146,287 | \$ | 95,493 |
| Realized sales price increase effect | | 37,757 | | 67,487 |
| Sales volumes (decrease) increase effect | | (9,475) | | 11,589 |
| Oil sales for the three month ended March 31, 2022 | \$ | 174,569 | \$ | 174,569 |

The average realized price for the three months ended March 31, 2022, increased 63%, compared to the corresponding period of 2021. The increase was commensurate with the rise in benchmark oil prices, offset by higher Castilla and Vasconia differentials. Compared to the prior quarter, the average realized price increased 28% due to higher benchmark oil prices and lower Castilla and Vasconia differentials.

Operating expenses for the three months ended March 31, 2022, increased by \$0.58 per bbl to \$34.4 million or \$16.82 per bbl, primarily due to increased operating activities and \$0.44 per bbl higher expenses for chemicals used in our waterflood projects when compared to the corresponding period of 2021. Compared to the prior quarter, operating expenses decreased by \$1.33 per bbl from \$39.7 million or \$18.15 per bbl primarily due to lower workover activity.

We have options to sell our oil through multiple pipelines and trucking routes. Each option has varying effects on realized sales price and transportation expenses. The following table shows the percentage of oil volumes we sold in Colombia using each option for the three months ended March 31, 2022, 2021, and the prior quarter:

| | Three Months Ende | d March 31, | Three Months Ended December 31, |
|---|-------------------|-------------|------------------------------------|
| | 2022 | 2021 | 2021 |
| Volume transported through pipeline | — % | <u> </u> | 26 % |
| Volume sold at wellhead | 47 % | 48 % | 24 % |
| Volume transported via truck to sales point | 53 % | 52 % | 50 % |
| | 100 % | 100 % | 100 % |

Volumes transported through pipeline or via truck receive a higher realized price but incur higher transportation expenses. Conversely, volumes sold at the wellhead have the opposite effect of lower realized price, offset by lower transportation expenses.

Transportation expenses for the three months ended March 31, 2022, increased by 13% to \$2.8 million and on a per bbl basis increased by 1% to \$1.39 compared to the corresponding period of 2021. The increase in transportation expenses per bbl compared to the corresponding period of 2021 was a result of higher truck tariffs and higher volumes transported via truck in 2022.

For the three months ended March 31, 2022, transportation expenses decreased by 1% compared to \$2.9 million in the prior quarter due to higher volumes sold at wellhead. On a per bbl basis, transportation expenses increased by 6% from \$1.31 in the previous quarter due to higher truck tariffs and higher volumes transported via truck.



COVID-19 Costs

The COVID-19 pandemic has resulted in extra ongoing operating and transportation costs related to COVID-19 health and safety preventative measures, including incremental sanitation requirements and enhanced procedures for trucking barrels and crew changes in the field. For the three months ended March 31, 2022, COVID-19 costs were \$0.5 million entirely related to operating activities. For three months ended March 31, 2021, COVID-19 costs were \$1.1 million comprised of \$1.0 million related to operating activities and 0.1 million related to transportation activities. For the prior quarter, COVID-19 costs were \$0.7 million, entirely related to operating activities.

DD&A Expenses

| | Three Months Ended | March 31, | Three Months Ended December 31, |
|--|------------------------|-----------|------------------------------------|
| | 2022 | 2021 | 2021 |
| DD&A Expenses, thousands of U.S. Dollars | \$ 40,963 \$ | 31,318 | \$ 41,574 |
| DD&A Expenses, U.S. Dollars per bbl | 20.02 | 17.17 | 19.01 |

DD&A expenses for the three months ended March 31, 2022, increased 31% or \$2.85 per bbl due to increased production and higher costs in the depletable base compared to the corresponding period of 2021.

For the three months ended March 31, 2022, DD&A expenses decreased 1% when compared to the prior quarter due to lower production in the current quarter. On a per bbl basis, DD&A expenses increased by \$1.01 when compared to the prior quarter due to higher costs in the depletable base.

G&A Expenses

| | Three Months Ended March 31, | | | Three Months Ended December 31, | |
|---|----------------------------------|----|--------|------------------------------------|--------|
| (Thousands of U.S. Dollars) | 2022 | | 2021 | | 2021 |
| G&A Expenses Before Stock-Based Compensation | \$ 7,779 | \$ | 6,817 | \$ | 8,473 |
| G&A Stock-Based Compensation Expense | 4,557 | | 3,671 | | 1,799 |
| G&A Expenses, Including Stock-Based Compensation | \$ 12,336 | \$ | 10,488 | \$ | 10,272 |
| (U.S. Dollars Per bbl Sales Volumes NAR) | | | | | |
| G&A Expenses Before Stock-Based Compensation | \$ 3.80 | \$ | 3.73 | \$ | 3.87 |
| G&A Stock-Based Compensation Expense | 2.23 | | 2.01 | | 0.82 |
| G&A Expenses, Including Stock-Based Compensation | \$ 6.03 | \$ | 5.74 | \$ | 4.69 |

For the three months ended March 31, 2022, G&A expenses before stock-based compensation increased by 14% to \$7.8 million or \$0.07 per bbl to \$3.80 per bbl due to higher costs for special projects and increase in travel costs in 2022 when compared to the corresponding period of 2021. When compared to prior quarter, G&A expenses before stock-based compensation decreased by 8% and were comparable on per bbl basis due to lower accrued performance bonus for the first quarter of 2022 due to timing of the fourth quarter 2021 bonus accrual.

G&A expenses after stock-based compensation for the three months ended March 31, 2022, increased by 18% or \$0.29 per bbl, compared to the corresponding period of 2021, mainly due to higher stock-based compensation resulting from a higher share price. Compared to prior quarter, G&A expenses after stock-based compensation increased by 20% or \$1.34 on a per bbl basis, due to higher stock-based compensation resulting from a higher share price in the current quarter.



G&A Expenses

Foreign Exchange Gains and Losses

For the three months ended March 31, 2022, we had a \$3.7 million gain on foreign exchange compared to a \$13.1 million loss for the corresponding period of 2021. Accounts receivable, taxes receivable, deferred income taxes, accounts payable, and prepaid equity forward ("PEF") are considered monetary items and require translation from local currency to U.S. dollar

functional currency at each balance sheet date. This translation was the primary source of the foreign exchange gains and losses in the periods.

The following table presents the change in the U.S. dollar against the Colombian peso and Canadian dollar for the three months ended March 31, 2022, and 2021:

| | Three Months I | Ended March 31, |
|---|----------------|-----------------|
| | 2022 | 2021 |
| Change in the U.S. dollar against the Colombian page | weakened by | strengthened by |
| Change in the U.S. dollar against the Colombian peso | 6% | 9% |
| Changes in the U.S. dollar accient the Considion dollar | weakened by | weakened by |
| Change in the U.S. dollar against the Canadian dollar | 2% 1% | 1% |

Financial Instrument Gains and Losses

The following table presents the nature of our derivative and other financial instruments gains and losses for the three months ended March 31, 2022, and 2021:

| | Three Months Ended March 3 | | | |
|-------------------------------------|--------------------------------|---------|--|--|
| (Thousands of U.S. Dollars) | 2022 | 2021 | | |
| Commodity price derivatives loss | \$ 21,439 \$ | 23,632 | | |
| Foreign currency derivatives loss | — | 66 | | |
| Derivative instruments loss | \$ 21,439 \$ | 23,698 | | |
| | | | | |
| Unrealized PetroTal investment gain | \$ — \$ | (6,475) | | |
| Loss on sale of PetroTal shares | — | 5,070 | | |
| Other financial instruments gain | \$ — \$ | (1,405) | | |

Income Tax Expense

| | Three Months Ended Ma | | | |
|---------------------------------|---------------------------|----|----------|--|
| (Thousands of U.S. Dollars) | 2022 | | 2021 | |
| Income (loss) before income tax | \$ 53,659 | \$ | (28,771) | |
| | | | | |
| Current income tax expense | \$ 20,827 | \$ | | |
| Deferred income tax expense | 18,713 | | 8,651 | |
| Total income tax expense | \$ 39,540 | \$ | 8,651 | |
| | | | | |
| Effective tax rate | 74 9 | /o | (30)% | |

Current income tax expense was \$20.8 million for the three months ended March 31, 2022, compared to no current tax expense in the corresponding period in 2021, primarily due to an increase in taxable income. The deferred income tax expense for the three months ended March 31, 2022, was mainly the result of tax depreciation being higher than accounting depreciation in Colombia. The deferred income tax expense in the comparative period of 2021 was the result of excess tax depreciation compared with accounting depreciation and the use of tax losses to offset taxable income in Colombia.

For the three months ended March 31, 2022, the difference between the effective tax rate of 74% and the 35% Colombian tax rate was primarily due to increase in the impact of foreign taxes, foreign translation adjustments, increase in the valuation allowance, other permanent differences, and non-deductible stock-based compensation.

For the three months ended March 31, 2021, the difference between the effective tax rate of (30)% and the 31% Colombian tax rate was primarily due to an increase in the impact of foreign taxes, foreign translation adjustments and other permanent differences, which was partially offset by a decrease in valuation allowance.

Net Income and Funds Flow from Operations (a Non-GAAP Measure)

| (Thousands of U.S. Dollars) | First Quarter 2022 Compared with Fourth Quarter 2021 | % change | First Quarter 2022 Compared with First Quarter 2021 | % change |
|---|--|-------------|---|-------------|
| Net income (loss) for the comparative period | \$ 62,524 | | \$ (37,422) | |
| Increase (decrease) due to: | | | | |
| Sales price | 37,757 | | 67,487 | |
| Sales volumes | (9,475) | | 11,589 | |
| Expenses: | | | | |
| Operating | 5,308 | | (4,775) | |
| Transportation | 33 | | (328) | |
| Cash G&A | 694 | | (962) | |
| Net lease payments | 4 | | 85 | |
| Severance | | | | |
| Interest, net of amortization of debt issuance costs | 658 | | 1,690 | |
| Realized foreign exchange | (1,395) | | (1,034) | |
| Cash settlements on derivative instruments | 4,790 | | 4,808 | |
| Current taxes | (16,334) | | (20,827) | |
| Other loss | | | | |
| COVID-19 related costs | 133 | | 604 | |
| Net change in funds flow from operations ⁽¹⁾ from comparative period | 22,173 | | 58,337 | |
| Expenses: | | | | |
| Depletion, depreciation and accretion | 611 | | (9,645) | |
| Goodwill impairment | | | | |
| Asset impairment | | | | |
| Deferred tax | (69,347) | | (10,062) | |
| Amortization of debt issuance costs | 240 | | (6) | |
| Stock-based compensation | (2,758) | | (886) | |
| Derivative instruments gain or loss, net of settlements on derivative instruments | (24,931) | | (2,549) | |
| Other financial instruments gain or loss | 15,794 | | (1,405) | |
| Unrealized foreign exchange | 9,773 | | 17,842 | |
| Other loss | 44 | | | |
| Net lease payments | (4) | | (85) | |
| Net change in net income (loss) | (48,405) | | 51,541 | |
| Net income for the current period | \$ 14,119 | (77)% | \$ 14,119 | 138% |

⁽¹⁾Funds flow from operations is a non-GAAP measure that does not have any standardized meaning prescribed under GAAP. Refer to "Financial and Operational Highlights—non-GAAP measures" for a definition and reconciliation of this measure.

Capital expenditures during the three months ended March 31, 2022 were \$41.5 million:

| (Millions of U.S. Dollars) | |
|----------------------------|------------|
| Colombia: | |
| Exploration | \$ 3.7 |
| Development: | |
| Drilling and Completions | 18.7 |
| Facilities | 2.5 |
| Other | 14.1 |
| | 39.0 |
| Corporate & Ecuador | 2.5 |
| | \$ 41.5 |

During the three months ended March 31, 2022, we commenced drilling the following wells in Colombia:

| Number of wells (Gross and Net) |
|------------------------------------|
| 6.0 |
| 2.0 |
| 8.0 |
| |

We spud six development wells and two water injection wells, of which five were in the Midas Block, and three were in the Chaza Block. Of the wells spud during the quarter three were completed, and three were in-progress as of March 31, 2022.

Liquidity and Capital Resources

| | As at | | | |
|-----------------------------|-------|-------------|-------------|----------------------|
| (Thousands of U.S. Dollars) | Mar | ch 31, 2022 | % Change | December 31, 2021 |
| Cash and Cash Equivalents | \$ | 58,707 | 125 | \$ 26,109 |
| | | | | |
| Revolving Credit Facility | \$ | 40,000 | (41) | \$ 67,500 |
| | | | | |
| 6.25% Senior Notes | \$ | 300,000 | — | \$ 300,000 |
| | | | | |
| 7.75% Senior Notes | \$ | 300,000 | | \$ 300,000 |

We believe that our capital resources, including cash on hand, cash generated from operations and available capacity on our credit facility, will provide us with sufficient liquidity to meet our strategic objectives and planned capital program for the next 12 months and beyond, given current oil price trends and production levels. We may also pursue financing through capital markets. In accordance with our investment policy, available cash balances are held in our primary cash management banks or may be invested in U.S. or Canadian government-backed federal, provincial or state securities or other money market instruments with high credit ratings and short-term liquidity. We believe that our current financial position provides us with the flexibility to respond to both internal growth opportunities and those available through acquisitions. We intend to pursue growth opportunities and acquisitions from time to time, which may require significant capital, be located in basins or countries beyond our current operations, involve joint ventures, or be sizable as compared to our current assets and operations.

As at March 31, 2022, the borrowing base of our Senior Secured Credit Facility (the "revolving credit facility") was \$150 million, with \$125 million readily available and \$25 million subject to approval by majority lenders. The next re-determination will occur no later than May 2022. The maturity date of the borrowings under the revolving credit facility is November 10, 2022.

We are required to maintain compliance with the following financial covenants: limitations on our ratio of debt to EBITDAX to a maximum of 4.0 to 1.0; limitations on our ratio of Senior Secured Debt to EBITDAX to a maximum of 3.0 to 1.0; and the maintenance of a ratio of EBITDAX to interest expense of at least 2.5 to 1.0. If we fail to comply with these financial covenants, it will result in a default under the terms of the credit agreement, which could result in an acceleration of repayment of all indebtedness under the Company's revolving credit facility. At March 31, 2022, we were in compliance with all applicable covenants.

Amounts drawn under the revolving credit facility bear interest, at the borrower's option, USD LIBOR plus a margin ranging from 2.90% to 4.90%, or base rate plus a margin ranging from 1.90% to 3.90%, in each case based on the borrowing base utilization percentage. The alternate base rate is currently the U.S. prime rate. We pay a commitment fee on undrawn amounts under the revolving credit facility, which ranges from 0.73% to 1.23% per annum, based on the average daily amount of unused commitments.

At March 31, 2022, we had \$40.0 million drawn under the revolving credit facility. During the first quarter of 2022, we repaid \$27.5 million of the amount drawn under the revolving credit facility using cash flows from operations. Accordingly, we had \$110.0 million of availability under the revolving credit facility as of March 31, 2022. As of April 29, 2022, outstanding borrowings under our revolving credit facility were further reduced to \$10.0 million using cash flows from operations.

At March 31, 2022, we had a \$300.0 million aggregate principal amount of 6.25% Senior Notes due 2025 and a \$300.0 million aggregate principal amount of 7.75% Senior Notes due 2027 outstanding. An event of default under the revolving credit facility would result in a default under the indentures governing the senior notes, which could allow the noteholders to require us to repurchase all of the outstanding Senior Notes.

In accordance with our investment policy, available cash balances are held in our primary cash management banks or invested in U.S. or Canadian government-backed federal, provincial, or state securities or other money market instruments with high credit ratings and short-term liquidity.

Derivative Positions

At March 31, 2022, we had outstanding commodity price derivative positions as follows:

| Period and type of instrument | Volume, bopd | Reference | Sold Swap (\$/bbl, Weighted Average) | Sold Put (\$/ bbl, Weighted Average) | Purchased Put (\$/bbl, Weighted Average) | Sold Call (\$/ bbl, Weighted Average) | Premium (\$/ bbl Weighted Average) |
|---|-----------------|-----------|---|---|---|--|---|
| Three-way Collars: April 1, to June 30, 2022 | 5,000 | ICE Brent | | 64.00 | 74.00 | 91.72 | |
| Swaps: April 1, to June 30, 2022 | 3,000 | ICE Brent | 80.77 | | | | _ |
| Deferred Puts: April 1, to June 30, 2022 | 1,000 | ICE Brent | _ | _ | 70.00 | _ | 4.00 |

At March 31, 2022, our balance sheet included \$18.9 million of current liabilities related to the above outstanding commodity price derivative positions.

Cash Flows

The following table presents our primary sources and uses of cash and cash equivalents for the periods presented:

| | Three Months Ended March 31, | | March 31, | |
|--|------------------------------|-----------|-----------|--|
| (Thousands of U.S. Dollars) | | 2022 | 2021 | |
| Sources of cash and cash equivalents: | | | | |
| Net income (loss) | \$ | 14,119 \$ | (37,422) | |
| Adjustments to reconcile net loss to Adjusted EBITDA ⁽¹⁾ and funds flow from operations ⁽¹⁾ | | | | |
| DD&A expenses | | 40,963 | 31,318 | |
| Interest expense | | 12,128 | 13,812 | |
| Income tax expense | | 39,540 | 8,651 | |
| Other loss | | _ | _ | |
| Non-cash lease expenses | | 411 | 444 | |
| Lease payments | | (344) | (462) | |
| Unrealized foreign exchange (gain) loss | | (4,839) | 13,003 | |
| Stock-based compensation expense | | 4,557 | 3,671 | |
| Unrealized derivative instruments loss | | 12,843 | 10,294 | |
| Other financial instruments gain | | | (1,405) | |
| Adjusted EBITDA ⁽¹⁾ | | 119,378 | 41,904 | |
| Current income tax expense | | (20,827) | | |
| Contractual interest and other financing expenses | | (11,241) | (12,931) | |
| Funds flow from operations ⁽¹⁾ | | 87,310 | 28,973 | |
| Proceeds from issuance of exercise of stock options | | 980 | | |
| Proceeds from issuance of shares of Common Stock, net of issuance costs | | 2 | | |
| Proceeds from disposition of investment, net of transaction costs | | _ | 14,632 | |
| Net changes in assets and liabilities from operating activities | | 16,520 | 13,128 | |
| | | 104,812 | 56,733 | |
| Uses of cash and cash equivalents: | | | | |
| Additions to property, plant and equipment | | (41,483) | (37,427) | |
| Repayment of debt | | (27,525) | (10,125) | |
| Changes in non-cash investing working capital | | (1,803) | (708) | |
| Settlement of asset retirement obligations | | (5) | (169) | |
| Lease payments | | (777) | (513) | |
| Foreign exchange gain (loss) on cash, cash equivalents and restricted cash and cash equivalents | | 478 | (446) | |
| | | (71,115) | (49,388) | |
| Net increase in cash and cash equivalents and restricted cash and cash equivalents | \$ | 33,697 \$ | 7,345 | |

(1) Adjusted EBITDA and funds flow from operations are a non-GAAP measures which do not have any standardized meaning prescribed under GAAP. Refer to "Financial and Operational Highlights - non-GAAP measures" for a definition and reconciliation of this measure.

One of the primary sources of variability in our cash flows from operating activities is the fluctuation in oil prices, the impact of which we partially mitigate by entering into commodity price derivatives. Sales volume changes and costs related to operations and debt service also impact cash flows. Our cash flows from operating activities are also impacted by foreign currency exchange rate changes. During the three months ended March 31, 2022, funds flow from operations increased by 201% compared to the corresponding period of 2021 primarily due to a significant increase in Brent price and increase in production,

which were partially offset by higher Castilla and Vasconia differentials and an increase in operating expenses and cash settlements on derivative instruments.

Critical Accounting Policies and Estimates

Our critical accounting policies and estimates are disclosed in Item 7 of our 2021 Annual Report on Form 10-K and have not changed materially since the filing of that document.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Commodity price risk

Our principal market risk relates to oil prices. Oil prices are volatile and unpredictable and influenced by concerns over world supply and demand imbalance and many other market factors outside of our control. Most of our revenues are from oil sales at prices which reflect the blended prices received upon shipment by the purchaser at defined sales points or are defined by contract relative to ICE Brent and adjusted for quality each month.

We have entered into commodity price derivative contracts to manage the variability in cash flows associated with the forecasted sale of our oil production, reduce commodity price risk and provide a base level of cash flow in order to assure we can execute at least a portion of our capital spending.

Foreign currency risk

Foreign currency risk is a factor for our Company but is ameliorated to a certain degree by the nature of expenditures and revenues in the countries where we operate. Our reporting currency is U.S. dollars and 100% of our revenues are related to the U.S. dollar price of Brent or WTI oil. We receive 100% of our revenues in U.S. dollars and the majority of our capital expenditures is in U.S. dollars or is based on U.S. dollar prices. The majority of income and value added taxes, operating and G&A expenses in Colombia are in local currency. Certain G&A expenses incurred at our head office in Canada are denominated in Canadian dollars. While we operate in South America exclusively, the majority of our acquisition expenditures have been valued and paid in U.S. dollars.

We have entered into foreign currency derivative contracts to manage the variability in cash flows associated with our forecasted Colombian peso denominated costs.

Additionally, foreign exchange gains and losses result primarily from the fluctuation of the U.S. dollar to the Colombian peso due to our current and deferred tax liabilities, which are monetary liabilities, denominated in the local currency of the Colombian foreign operations. As a result, a foreign exchange gain or loss must be calculated on conversion to the U.S. dollar functional currency.

Interest Rate Risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. We are exposed to interest rate fluctuations on our revolving credit facility, which bears floating rates of interest. At March 31, 2022, our outstanding balance under revolving credit facility was \$40.0 million (December 31, 2021 - \$67.5 million).

Further Information

See Note 11 in the Notes to the Condensed Consolidated Financial Statements (Unaudited) in Part I, Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for further information regarding our derivative contracts, including the notional amounts and call and put prices by expected (contractual) maturity dates. Expected cash flows from the derivatives equaled the fair value of the contract. The information is presented in U.S. dollars because that is our reporting currency. We do not hold any of these derivative contracts for trading purposes.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

We have established disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, or Exchange Act). Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by Gran Tierra in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report, as required by Rule 13a-15(b) of the Exchange Act. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that Gran Tierra's disclosure controls and procedures were effective as of March 31, 2022.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended March 31, 2022, that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

PART II - Other Information

Item 1. Legal Proceedings

See Note 9 in the Notes to the Condensed Consolidated Financial Statements (Unaudited) in Part I, Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for any material developments with respect to matters previously reported in our Annual Report on Form 10-K for the year ended December 31, 2021, and any material matters that have arisen since the filing of such report.

Item 1A. Risk Factors

There are numerous factors that affect our business and results of operations, many of which are beyond our control. In addition to information set forth in this quarterly report on Form 10-Q, including in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations", you should carefully read and consider the factors set out in Part I, Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2021. These risk factors could materially affect our business, financial condition and results of operations. The unprecedented nature of the current pandemic and the volatility in the worldwide economy and oil and gas industry may make it more difficult to identify all the risks to our business, results of operations and financial condition and the ultimate impact of identified risks.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 6. Exhibits

| Exhibit No. | Description | Reference |
|----------------|--|--|
| 3.1 | Certificate of Incorporation. | Incorporated by reference to Exhibit 3.3 to the Current Report on Form 8-K, filed with the SEC on November 4, 2016 (SEC File No. 001-34018). |
| 3.2 | Bylaws of Gran Tierra Energy Inc. | Incorporated by reference to Exhibit 3.4 to the Current Report on Form 8-K, filed with the SEC on November 4, 2016 (SEC File No. 001-34018). |
| 3.3 | Certificate of Retirement dated July 9, 2018 | Incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K filed with the SEC on July 9, 2018 (SEC File No. 001-34018). |
| 3.4 | Amendment No.1 to Bylaws of Gran Tierra Energy Inc. | Incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K filed with the SEC on August 4, 2021 (SEC File No. 001-34018). |
| 31.1 | Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith. |
| 31.2 | Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith. |
| 32.1 | Certification of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Furnished herewith. |

101.INS XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

101.SCH Inline XBRL Taxonomy Extension Schema Document

101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document

101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document

101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document

104. The cover page from Gran Tierra Energy Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2022, formatted in Inline XBRL (included within the Exhibit 101 attachments).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRAN TIERRA ENERGY INC.

Date: May 3, 2022

/s/ Gary S. Guidry

By: Gary S. Guidry President and Chief Executive Officer (Principal Executive Officer)

Date: May 3, 2022

/s/ Ryan Ellson

By: Ryan Ellson Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)