



Creating Value in Colombia November 2018

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In this presentation, unless otherwise indicated, all dollar amounts are expressed in U.S. dollars. All production, reserves and resources are working interest before royalties ("WI"). Please see the appendices to this presentation for important advisories relating to the Company's presentation of oil and gas information and financial information, including the presentation of non-GAAP measures, available at www.grantierra.com. Current market values are based on a NYSE share price of US\$3.03 as at close on Oct.30, 2018 and 391.3 million issued and outstanding shares as of Oct. 30, 2018.

Forward-Looking Information Advisory

This presentation contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and financial outlook and forward looking information within the meaning of applicable Canadian securities laws (collectively, "forwardlooking statements"). All statements other than statements of historical facts included in this presentation regarding our financial position, estimated quantities and net preserves, business strategy, plans and objectives for future operations, capital spending plans and those statements preceded by, followed by or that otherwise include the words "believe", "expect", "intend", "anticipate", "forecast", "will", "estimate", "target", "project", "goal", "plan", "should" or similar expressions are forward-looking statements. Such forward-looking statements include, but are not limited to, statements about: future projected or target production and the growth of production including the product mix of such production and expectations respecting production growth; our ability to grow in both the near and long term and the funding of our growth opportunities; our possible creation of new core areas; our prospects and leads; the plans, objectives, expectations and intentions of the Company regarding production, exploration and exploration upside, drilling, permitting, testing and development; Gran Tierra's 2018 capital program including the changes thereto along with the expected costs and the expected allocation of the capital program; and Gran Tierra's financial position and the future development of the company's business. Statements respecting reserves are forward-looking statements as they involve the implied assessment, based on estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and can be profitably produced in the future.

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COMPANY SNAPSHOT

Gran Tierra: publicly listed, independent international exploration & production company focused in onshore Colombia

Operating Statistics	2016	2017	2018E	
W.I. Production (boepd) ¹	26,216	31,426	36,500-38,500	
Cash Flow (US\$MM) ²	\$93	\$190	\$330-\$340	
Capital Expenditures (US\$MM)	\$128	\$251	\$320-\$330	
2017 Reserves ³	MMBOE	RLI	NPV10 BT	
1P	74	5.7 years	US\$ 1.4bn	
2P	137	10.6 years	US\$ 2.5bn	
3P	203	15.7 years	US\$ 3.6bn	
Current Market Values				
Market Capitalization			US\$ 1.19 br	
Net Debt ^₄			US\$ 0.28 br	
Enterprise Value			US\$ 1.47 br	
Ticker Symbol – NYSE America	an/TSX/London	GTE	:US/GTE:CN/GTE:LN	



High quality diversified asset base: 100% light-medium oil & over 90% operated

3.25 MM shares



Colombia WI production
 "Cash flow" means the GAAP measure "net cash provided by operating activities"

3. Based on 2017 McDaniel Reserve Report

Volume (avg. 30-day combined trading volume)

4. Net debt at Sept.30/2018 of \$285MM is non-GAAP; see "Presentation of Oil & Gas Information" in appendix for more information



Key objective: grow NAV/share by 3-5 times within 5 years



Q4/2018 – Q1/2019: KEY UPCOMING CATALYSTS



All wells GTE-operated, 100% Working Interest

- 3 4 appraisal oil wells at Ayombero, Midas Block (La Luna carbonate)
- Forecasted growth in Acordionero oil production (Lisama sandstone); 4 development oil wells, expansion of production facilities & waterflood
- 1 exploration oil well, La Paloma Block
 (La Paz formation); testing underway
- 1 exploration well, Alea 1848A Block (N & U Sands, A-Limestone); testing underway
- 4 exploration wells, PUT-7 Block
 (N & U Sands, A-Limestone); 1st well drilling ahead

Multiple catalysts: potential to positively impact 2018 year-end reserves, 2018 exit rate &/or 2019 production



LISTING ON LONDON STOCK EXCHANGE



- Trading of GTE's common shares on London Stock Exchange (LSE) commenced on October 10, 2018 under the ticker "GTE"; GTE shares continue to trade on NYSE American and TSX
- LSE listing expected to:
 - Facilitate investments for international investors in the UK and across Europe
 - Broaden GTE's investor base by introducing GTE to a wider audience
 - Increase GTE's UK and European based research coverage
 - Provide more direct access to London capital markets

Gran Tierra believes listing on LSE will enhance liquidity for its shareholders







Based on actuals and/or 2015 and 2017 McDaniel Reserve Reports and Resource Reports
 For Dec/17 numbers, based on Oct.30/2018 net debt of \$285 MM (non-GAAP), Oct.30, 2018 share count of 391.3 MM; see "Presentation of Oil & Gas Information" in appendix for more information

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NET ASSET VALUE



Gran Tierra shares currently trade at a significant discount; 0.5 x of 2P NAV per share

GranTierra

1. Based on 2017 McDaniel Reserve Report, Sept. 30/2018 net debt (non-GAAP) of \$285 MM, Oct. 30/2018 share count of 391.3 MM; see "Presentation of Oil & Gas Information" in appendix for more information

STEADILY GROWING PRODUCTION

Gran Tierra WI Colombia Only Production



From under 25,000 boepd in mid-2015 to a forecasted 50,000 boepd in 2020¹

1. Based on GTE 2015-2017 actuals, 2018 production guidance & 2017 McDaniel Reserve Report

GranTierra

MATERIAL GROWTH: RESERVES AND VALUE¹

2P Reserves by Property¹ (MMboe)



- 85% of 2P reserves in 4 core fields
- Reserves = 137 MMBOE (99% oil), up 18% y-o-y
- Reserves/share² up 20% y-o-y
- O 2P NAV/share up 29%
- Reserves replacement² = 283%

Gran Tierra has created material shareholder value in Colombia



Gross WI Dec.31/2017 reserves, based on 2017 McDaniel Reserve Report; see press release dated Jan.30/2018 for more details and important disclaimers
 See "Presentation of Oil & Gas Information" in appendix for more information

Q3/2018 RESULTS & OPERATIONAL HIGHLIGHTS

	Q3/2018	Q3/2017	Change
WI Production (boepd)	36,170	32,570	11%
Net Income (\$MM)	\$75 MM	\$3 MM	2400%
Funds Flow (\$MM) ¹	\$85 MM	\$55 MM	54%
Capital Expenditures (\$MM)	\$101 MM	\$72 MM	42%
Operating Netback (\$/boe)1	\$37.52	\$23.58	59%
Cash Netback (\$/boe)1	\$25.49	\$18.45	38%
EBITDA (\$MM) ¹	\$117	\$60	93%
Net Debt (\$MM)	\$285	\$220	30%
Annualized ³	Q3/2018	Q3/2017	Change
EBITDA (\$MM)	\$467	\$242	93%
Funds Flow (\$MM)	\$340	\$221	54%
Net Debt/EBITDA	0.6x	0.9x	-0.3x

- Record Quarterly Production, On Track To Achieve Guidance²
 - Q3/2018 averaged 36,170 BOEPD
 - On track to achieve full year 2018 guidance of 36,500 to 38,500 BOEPD

• Solid Financial Performance²

- Record net income of \$75 MM, Funds Flow \$85 MM, Capital Expenditures \$101 MM
- Operating Netback \$37.52/boe1
- Cash Netback \$25.49/boe1

• Key Results²

- Record production at Acordionero (averaging 18,885 boepd in Q3/2018)
- Continued consolidation of Putumayo & MMV asset base by acquiring 45% WI in PUT-1 (GTE now 100% WI) and 60% WI & operatorship of VMM-2
- Juglar Deep & Chilanguita-1 drilled & cased, testing underway

GTE achieved record company production, on track to achieve full year 2018 guidance



1. Funds Flow, EBITDA, Operating Netback & Cash Netback are Non-GAAP measures; see "Presentation of Oil & Gas Information" in appendix for more information and reconciliations to net income (for Funds Flow & EBITDA) or to oil and natural gas sales (for Operating & Cash Netback)

See Gran Tierra press releases dated December 18, 2017, May 1, 2018, August 2, 2018 and November 1,2018 for more details and disclaimers
 Annualized EBITDA and Funds Flow based on respective Q3/2018 and Q3/2017 numbers

2018 GUIDANCE¹ – GROWTH WITHIN CASH FLOW

Production Guidance		Capital Guidance	
WI Production (boepd)	36,500 – 38,500	Total Capital (\$MM)	\$320 - 330
y-o-y growth ²	16 – 23%	0040.0	- Due
Cash Flow Guidance		2018 Capex	Program
Brent (\$/bbl)	\$72		
Cash Flow⁴ (\$MM)	\$330-340		
Expense Guidance			
Brent (\$/bbl)	\$72.00		
Expenses (\$/boe)			
Transportation & Quality Discount	\$10.00 - \$11.50		
Royalties	\$9.00 - \$11.00		
Operating Costs	\$9.00 - \$11.00	• * *	Exploration, \$80-90MM
Transportation Costs (Pipeline)	\$2.00 - \$2.50	Facilities, \$80MM	Seismic & Studies, \$20MM
General and Administrative	\$2.00 - \$3.00		, , <u>.</u>
Interest and Financing	\$1.50 - \$2.50	2018 capital bud	
Hedging Loss	\$2.00 - \$3.00	to positively impact 2 2018 exit rate & 20	
Taxes	\$3.50 - \$4.50		

GTE forecasts significant 2018 production growth (16% to 23%), funded by cash flow



- See Gran Tierra press releases dated December 18, 2017, May 1, 2018, August 2, 2018, & November 1, 2018 for more details and disclaimers
 YoY growth calculated as 2018 W.I. production guidance over FY 2017 Colombia production (W.I.) of 31,426 BOEPD
- 2018 Brent oil price forecast based on average of H1/2018 actual = \$71/bbl & H2/2018 forecast of \$73/bbl
- 4. "Cash flow" means the GAAP measure "net cash provided by operating activities"

2018 CAPITAL PROGRAM DETAILS

Development Capital (\$220 MM; ~67%)

Acordionero (MMV)

- Drill 16 wells: 14 development & 2 water injection
- CPF expansion
- Gas-to-power project

Ayombero (MMV)

Drill 3 appraisal wells

Putumayo & Minor Fields

- Drill 6 7 development wells
- 8 10 workovers/reactivations & stimulations

New truck loading facility



Acordionero CPF Expansion



New storage tanks and new processing equipment under construction

Exploration Capital (\$100 - \$110 MM; ~33%)

Putumayo

- Drill 3 exploration wells
- 3D seismic surveys

MMV

Drill/complete 3 exploration wells

Sinu

• Drill 1 exploration well

GTE's 2018 capital program is expected to be fully funded by cash flow



SUSTAINABLE BUSINESS MODEL

Over the last three quarters, Brent average oil price = ~\$73/bbl

Cash Flows, Capital & Leverage								
		@ \$57/bbl Brent	@ \$72/bbl Brent					
Cash Flow ¹	\$MM	265 - 285	330 - 340					
Cash Flow per Share	\$/Share	0.68 - 0.73	0.84 - 0.87					
Cash Flow Multiple	Ratio	4.2 – 4.5	3.5 - 3.3					
Sustaining Capital ²	\$MM	75	75					
Cash Flow After Sustaining Capital	\$MM	190 - 210	255 - 265					
As % of Total Cash Flow	%	72% - 74%	77% - 78%					
Growth Capital – Development	\$MM	105 - 115	145					
Growth Capital – Exploration	\$MM	95 - 105	100-110					
Cash Flow After Capital	\$MM	(10) - 10	10					
Net Debt @ YE2018	\$MM	262 - 282	262					
YE2018 Est. Net Debt to Cash Flow	ratio	0.9 - 1.1	0.8					



GTE has no near-term maturities

Gran Tierra has created a self-funded, sustainable business model



DEPLOYING CAPITAL PROFITABLY

- GTE already generates high return on capital employed ("ROCE"), over 15% YTD in 2018
- Over time, GTE to ROCE to trend towards long-term internal rate of return target of 20%+





- High recycle ratios demonstrate the value of re-investing in GTE's business
 - 2017 F&D cost of \$8.53 per bbl¹; Q4 netback \$28.61 per bbl
- Solid recycle ratio even during poor oil prices in 2016 shows resilience of GTE's assets

Gran Tierra is focused on growing value, not just growing barrels



ACORDIONERO (MMV) – SNAPSHOT

Acordionero: major oil producing asset in MMV

- GTE increased field's production by 299% since acquisition, all while generating free cash flow
- Near-term production growth engine
 - 3Q/2018 production of 18,885 BOEPD (W.I.), September 2018 averaged 20,464 BOEPD (W.I)
 - 2019 2P production forecast = ~23,000 BOEPD (W.I.)
 - 2P W.I. reserves1 of 70.2 MMBOE
 - Self-funding cash flow for development



ACORDIONERO GROSS FIELD OIL PRODUCTION



Production has quadrupled to 20,464 BOEPD in last 25 months, while generating free cash flow



AYOMBERO-1: EXCITING MMV LA LUNA RESULTS

Ο



- Spud Nov. 13, 2017
- Galembo member:
 - 200-275 ft of net oil pay
 - Only 70 ft perforated to date
 - Natural flow of ~250 bopd of 19°API, no water

• Pujamana member:

- Upside yet to be tested
- Ayombero-2, 3 & 4 appraisal wells planned for Q4/2018 – Q1/2019
- Chuira-3 appraisal well location also identified

GROSS WI PROSPECTIVE OIL RESOURCES (MMBBL)¹

GRGM

20.0

Galembo

Puj.

Salada

0.80 2000

DDLB

	Risked			
Low	Median	Mean	High	Mean
22.3	54.6	66.0	123.7	31.4

Appraisal/development of Ayombero/Chuira structure planned after positive Ayombero-1 results



PUTUMAYO – SNAPSHOT

Dominant land position & proprietary seismic database

- GTE: largest landholder (1.1 million gross acres) & operates 14 out of 15 blocks
- Substantial seismic database covering much of basin
- Unrisked Mean Prospective Resources¹: 1,155 MMBOE (297 MMBOE risked)
- $\circ~$ Underexplored, proven basin with multiple horizons
 - Historically underexplored due to above ground security issues which have been resolved by the peace agreement
 - To date, Caballos, T & U Sands have produced most of the oil
 - New horizons now emerging: N Sands & several carbonate plays, including A-Limestone
 - Same geology as Ecuador, where almost 6 billion bbls oil have been produced to date²



Dominant position built in a proven basin, with infrastructure in-place



PUTUMAYO BASIN STACKED PAYS

N Sands Stratigraphic Play

- Discoveries/appraisal: Cumplidor-1 & 2, Alpha-1, Confianza-1, Nancy-1
- Amplitudes identifiable on seismic
- Statistically high COS
- Play fairway captured, near term tests planned

Carbonate Stratigraphic Plays

- A-Limestone has produced from 6 wells at Costayaco, as well as Vonu-1 and Confianza-1
- Regionally extensive carbonate platform
- A-Limestone learnings will be applied to other limestones such as M2 & B-Limestones

Upside in U / T / Caballos – Structural and Stratigraphic

- Stratigraphic discovery at Confianza-1
- Re-mapping Costayaco for further upside given recent CYC-30 results





Putumayo basin is underexplored; Gran Tierra is at the forefront



1. Gross WI Unrisked Mean Prospective Resources, based on 2017 McDaniel Prospective Resources Reports; see Presentation of Oil & Gas Information for important applicable disclaimers

TRANSPORTATION OPTIONALITY

- Ample takeaway capacity and no infrastructure bottlenecks to GTE's operations
 - Spare capacity exists in many pipelines due to Colombian production declining from >1 MMbbl/d in early 2015 to ~0.85 MMbbl/d in 2018YTD
 - Trucking is priced in Colombian pesos and can be very economical alternative to pipelines
- Through major export terminals, GTE has access to world markets, including Asia, US (West, East & Gulf Coasts) & Europe

Area	Transportation	Export Point		
	Truck + pipeline	Esmeraldas (Ecuador)		
Putumayo	Pipeline	Tumaco (Colombia)		
(Costayaco, Moqueta, Others)	Truck or truck + pipeline	Coveñas (Colombia)		
Middle Magdalena	Truck or truck + barge	Puerto Bahía (Colombia)		
(Acordionero, Others)	Truck or truck + pipeline	Coveñas (Colombia)		



Significant flexibility in transportation arrangements



OIL PRICE UPSIDE EXPOSURE

- GTE produces nearly 100% oil; all crude sales contracts use Brent as the reference price
- Over 80% of forecasted 2018 production has exposure to oil price upside
 - 50% of GTE hedges (5,000 of 10,000 bbl/d) have upside exposure through participating swaps, with losses capped at less than \$4/bbl
- Strong netbacks and clean balance sheet reduce need for long-term hedging
- Crude oil prices strong in Colombia with steady differentials, unlike in the U.S. & Canada
 - Availability of multiple transportation options keeps differentials in check
 - Vasconia-Brent differential has averaged approximately -\$4.80/bbl over the past 10 years, with a monthly low of -\$0.16/bbl and monthly high of -\$8.33/bbl



Crude oil prices strong in Colombia with steady differentials, unlike U.S. & Canadian differentials



ENVIRONMENTAL, SOCIAL & GOVERNANCE EXCELLENCE







	Safety	Greenhouse Gas Emissions	NaturAmazonas Project
Vision	GTE is committed to being an industry leader in Health and Safety. We strive to eliminate all accidents by applying best safety practices and engaging our entire workforce.	GTE voluntarily discloses greenhouse gas (GHG) emissions with goal of reducing intensity of these emissions on year-over-year basis.	GTE has positive impact on areas where it operates and contributes to preservation of key ecosystems in the Amazonian region of Colombia
Key Results	In 2017, GTE achieved best safety record in Company's history and in mid-Jul.2018, GTE reached important Safety Milestone with no Lost Time Injury for 5 Million Person-Hours, all during very active years of record production & increasing drilling and development activities.	Voluntary projects underway to eliminate routine flaring and use gas to generate power will reduce emissions by 9000 tonnes of CO ₂ /year.	Partnership with Conservation International, largest voluntary industry- funded conservation project in Colombia. GTE funding \$11MM over 5 years, to sequester 8.7 million tonnes of CO2 over project lifetime ¹ .

GTE received 3 awards in 2018: two from the Colombian National Hydrocarbons Agency for leadership in Supply Chain and Human Resources projects and one Social Responsibility award at the "Women as Game Changers" event hosted by the Society of Petroleum Engineers Colombia

GTE goes beyond compliance to ensure safety, conservation and durable social benefits







Sustainable business model, expected to be fully funded by forecasted cash flows





Appendix

HIGHLY EXPERIENCED MANAGEMENT TEAM

Name	Title	Experience	
Gary Guidry	President & CEO	Professional Engineer registered with APEGA with over 35 years of experience; prior to Gran Tierra, was President & CEO of Caracal Energy, Orion Oil & Gas and Tanganyika Oil	CARACAL DECONTROL CARACTER CONTROL CARACTER CARACTER CONTROL CARACTER CARACTER CONTROL CARA
Ryan Ellson	CFO	Chartered Accountant with over 17 years' experience; prior to Gran Tierra, was Head of Finance at Glencore E&P Canada, and prior thereto was VP Finance at Caracal Energy	GLENCORE CARACAL
Manuel Buitrago	Colombia Country Mngr.	Over 17 years of experience in international corporate finance and business development roles working for publicly listed companies	ee 🌼
Ed Caldwell	VP HSE	27 year career with ExxonMobil, Imperial Oil and Caracal Energy as well as has represented Canadian government at the OECD Energy/Environment Committee	CARACAL Imperial ExconMobil
Jim Evans	VP Corporate Services	Over 20 years of experience with Orion Oil and Gas and Tanganyika Oil; prior to Gran Tierra, was the Head of Compliance & Corporate Services for Glencore E&P (Canada)	
Alan Johnson	VP Asset Management	Professional Engineer with over 20 years experience, most recently as Head of Asset Management, Glencore E&P Canada, and prior thereto with Caracal Energy	GLENCORE 💦 CARACAL 📙 BG GROUP
Glen Mah	VP Business Development	Professional Petroleum Geologist, has worked onshore and offshore projects in various petroleum basins in Americas, Africa, Middle East & Asia; Chief Geologist with Tanganyika Oil Company	TANCANYIKA encana
Susan Mawdsley	VP Finance and Controller	Chartered Accountant with 25 years of experience; prior to joining Gran Tierra in 2011, she was an independent consultant	GranTierra
Rodger Trimble	VP Investor Relations	Professional Engineer with over 30 years of experience including with Caracal Energy, Canadian Hunter Exploration and Apache; prior to Gran Tierra, was Head of Corporate Planning with Glencore E&P Canada	GLENCORE 💦 CARACAL Opache
Lawrence West	VP Exploration	35+ years experience, most recently as VP Exploration at Caracal Energy, and prior held several management and executive positions focused in Western Canada	

Experienced team with a proven track record of operational success and prudent financial management



2015 TO 2018: A TRANSFORMED COMPANY

2015 Key Goals	Achieved?	Where We Are Now in 2018
Visible Reserves & Production Growth	\checkmark	2P Reserves up 142%, Production up 60%, RLI = ~11 yrs
Focus on Colombia	\checkmark	Brazil assets sold, Peru assets spun out
Consolidate Putumayo Basin	\checkmark	Petroamerica, PetroGranada, Ecopetrol & Vetra acquisitions added operated interests in 19 blocks & 0.9MM W.I. acres
Diversify in Colombia	\checkmark	PetroLatina acquisition: new core area in Middle Magdalena Valley Basin, producing 19,563 BOEPD
Exploration Portfolio Focused on Quality, Cycle Time, Risk	\checkmark	Tripled WI Unrisked Mean Prospective Resources to 1.5 billion BOE, inventory of 30-35 exploration wells for next 3 years

GTE has delivered on all key goals set in mid-2015 after management change



ACORDIONERO (MMV) ASSET OVERVIEW

Overview	 100 Hig State - - Field 	 100% working interest (operator) High netback ~19° API oil Stacked pay: Thick, permeable oil pay in Lisama A & C New discoveries in Lisama D (AC-8i & Mochuelo) 						
Development Plan	∘ Wa	• Waterflood commenced in Q4 2017						
Potential	o Suc							
Upside		Zone	1P	2P	3P			
		Lisama-A	13.1%	23.5%	30.0%			
		Lisama-C	22.8%	27.5%	35.0%			

Lisama A Sand Structure Map



Acordionero delivers strong growth while generating free cash flow



2. Based on full 2P development plan from acquisition date (August 23, 2016) forward

3. Based on 2017 McDaniel Reserve Report

DEBT/CASH FLOW PEER COMPARISON



Gran Tierra is committed to maintaining a strong balance sheet & has low leverage relative to its peers



Source: Scotiabank research, Oct. 31, 2018; CDN Peers: AAV, BIR, BNP, BTE, BXE, CR, ERF, PGF, PONY, POU, VET, WCP; US Peers: BBG, CPE, CRZO, ECR, EGN, FANG, KOS, LPI, MTDR, PDCE, PE, QEP, SM, SRCI, VNOM, WPX, WRD; INTL Peers: CNE, GPRK, IPC, LUPE, TGL

PETROLATINA: TRANSFORMATIONAL ACQUISITION IN MMV

- In August 2016, GTE made transformational & strategic acquisition of PetroLatina for US\$525 million
- Provided diversification into prolific Middle Magdalena Valley Basin (MMV) through cash flow generating growth asset with material development upside
- Since acquisition, oil production has grown 262% while generating free cash flow





Acordionero + minor MMV fields have \$1.6 billion 2P NPV10², more than triple the acquisition cost



"At Acquisition" production based on forecast H2 2016 production as per press release dated Jul. 1, 2016; "Current" production reflects average production volumes for Q3 2018
 "At Acquisition" reserves and NPV based on a report with the effective date of December 31, 2015 prepared by McDaniel, "Current" reserves and NPV based on 2017 McDaniel Reserve Report

PUTUMAYO: COSTAYACO & MOQUETA ASSET OVERVIEW

			Rese	rves ²		
	0	Low decline rates for existing production of ~17% ^{1,2} (Costayaco) & ~12% ^{1,2} (Moqueta)	(MMBO	=; w.i.) ■Costayaco	■ Moqueta	48
	0	100% working interest (operator)			36	
	0	High netback ~29° API oil		26		
Overview	0	Strong, reliable cash flow, minimal future capital required				
	0	Volumes delivered through multiple methods depending on end customer (i.e. pipeline, truck)				
	0	Field historically relied on local electricity grid; installed gas-to-power				
		generating capacity to ensure self-sufficiency in H1/2018		1P	2 P	3P
			NPV1	0 ²		
Development Plan	0	Maximizing lifting capacity & optimizing waterflood; currently increasing water injection with additional pumps & injectors	(\$MM)	■ Costayaco	Moqueta	\$799
					\$557	
	0	A-Limestone: new play concept in Putumayo, testing with combination of vertical & horizontal wells		\$396	¢001	
Potential Upside	0	 Progress with carbonate play at Costayaco Since Sep. 2016, A-Limestone has gross cumulative oil production = ~1.3 million bbls from 4 vertical & 2 horizontal wells 				
		- No water prod. to date, potentially indicating large oil-in-place				
	0	Strong N-Sand opportunities identified at Moqueta		1P	2 P	3P

Significant free cash flow generation from core properties



LARGE PUTUMAYO SEISMIC DATABASE

- Gran Tierra has a substantial proprietary seismic database covering much of the Putumayo Basin
 - 3D: 1,716 km²
 - 2D: 16,807 km
- N Sand and A-Limestone plays are clearly defined by seismic
- New 3D seismic surveys in PUT-7 block designed to better define additional prospects



Gran Tierra's Putumayo proprietary seismic database is a competitive advantage



FUNDS FLOW & EBITDA RECONCILIATIONS

Non-GAAP Measures

This presentation includes non-GAAP financial measures, as further described. Funds flow from operations, as presented, is net income adjusted for DD&A expenses, deferred tax expense or recovery, stock-based compensation expense, amortization of debt issuance costs, cash settlement of RSUs, unrealized foreign exchange, financial instruments gains and losses, and cash settlement of financial instruments. EBITDA, as presented, is net income adjusted for DD&A expenses, interest expense and income tax expense or recovery. Management uses the se financial measures to analyze performance and income generated by our principal business activities prior to the consideration of how non-cash items affect that income, and believes that these financial measures are also useful supplemental information for investors to analyze performance and our financial results. A reconciliation from net income (GAAP) to funds flow from operations is below. EBITDA, s presented, is defined as net income adjusted for depletion, depreciation and accretion ("DDAA") expenses, interest expense and income tax expense or recovery. Management uses this supplemental measure to analyze performance and income generated by our principal business activities prior to the consideration of how non-cash items affect that income, and believes that these financial measures are also useful supplemental information for investors to analyze performance and our financial results. A reconciliation from net income (GAAP) to funds flow from operations is below. EBITDA, s presented, is defined as net income adjusted for depletion, depreciation and accretion ("DDAA") expenses, interest expense and income tax expense or recovery. Management uses this supplemental measure to analyze performance and income generated by our principal business activities prior to the consideration of how non-cash items affect that income, and believes that this financial measure is useful supplemental information for investors to analyze our performance and our financial results. Reconcil

	Three month ended September 30				Thr	ee month en	ded Se	ptember 30	
	2	018		2017			2018		2017
Funds Flow From Operations - Non- GAAP Measure (\$000s)					EBITDA - Non- GAAP Measure (\$000s)				
Net Income		75,295		3,130	NetIncome		75,295		3,130
Adjustments to reconcile net income to funds flow from operations					Adjustments to reconcile net income to EBITDA				
DD&A expenses		51,630		35,279	DD&A expenses		51,630		35,279
Deferred tax (recovery) expense		(36,769)		13,760	Interest expense		7,404		3,989
Stock-based compensation expense		10,725		1,752	Income tax (recovery) expense		(17,661)		18,093
Amortization of debt issuance costs		816		643	EBITDA	\$	116,668	\$	60,491
Cash settlement of RSUs		-		(33)					
Unrealized foreign exchange gain		(672)		(1,380)					
Financial instruments (gain) loss		(4,874)		1,675					
Cash settlement of financial instruments		(10,686)		302					
Funds flow from operations	\$	85,465	\$	55,128					



OPERATING & CASH NETBACK RECONCILIATIONS

Non-GAAP Measures

This presentation includes non-GAAP financial measures, as further described. Operating netback as presented is defined as oil and gas sales less operating and transportation expenses. Cash netback as presented is defined as net income before DD&A expenses, deferred income tax expense or recovery, amortization of debt issuance costs, unrealized foreign exchange gains and losses, non-cash operating and G&A expenses and unrealized financial instruments gains and losses. A reconciliation from net income to operating and cash netback is as follows

	Three month ended September 30	
<u>Per BOE</u>	2018	2017
Oil and natural gas sales	52.51	34.72
Operating expenses	(8.81)	(7.32)
Workover expenses	(3.93)	(1.80)
Transportation expenses	(2.25)	(2.02)
Operating Netback	37.52	23.58
G&A Expenses	(1.10)	(2.33)
Severance Expenses	(0.30)	(0.39)
Realized Foreign Exchange Gain (Loss)	0.06	(0.04)
Realized Financial Instruments (Loss) Gain	(3.20)	0.10
Interest Expense, Excluding Amortization of Debt		
Issuance Costs	(1.98)	(1.12)
Interest Income	0.22	0.10
Current Income Tax Expense	(5.73)	(1.45)
Cash Netback	25.49	18.45



BOEs (Barrel of Oil Equivalent) may be misleading particularly if used in isolation. A BOE conversion ratio of 6 thousand cubic feet of gas to 1 barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In addition, given that the value ratio based on the current price of oil as compared with natural gas is significantly different from the energy equivalent of six to one, utilizing a BOE conversion ratio of 6Mcf:1bbl would be misleading as an indication of value. Unless otherwise specified, in this presentation, all production is reported on a working interest ("WI") basis (operating and non-operating) before the deduction of royalties payable. Per BOE amounts are based on WI sales before royalties. For per BOE amounts based on NAR production, see our Annual Report on Form 10-K filed February 27, 2018.

Well test results should be considered as preliminary and not necessarily indicative of long-term performance or of ultimate recovery. Well log interpretations indicating oil and gas accumulations are not necessarily indicative of future production or ultimate recovery. If it is indicated that a pressure transient analysis or well-test interpretation has not been carried out, any data disclosed in that respect should be considered preliminary until such analysis has been completed.

In this presentation:

- "reserves" are estimated remaining quantities of oil and natural gas and related substances anticipated to be recoverable from known accumulations, as of a given date, based on: (a) analysis of drilling, geological, geophysical and engineering data; (b) use of established technology; and (c) specified economic conditions, which are generally accepted as being reasonable. Reserves are classified according to degree of certainty associated with estimates.
- o "proved reserves" or "1P" are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that actual remaining quantities recovered will exceed estimated proved reserves;
- "proved developed reserves" are those proved reserves that are expected to be recovered from existing wells and installed facilities or, if facilities have not been installed, that would involve a low expenditure (e.g., when compared to cost of drilling a well) to put reserves on production. Developed category may be subdivided into producing and non-producing;
- "proved undeveloped reserves" or "PUD" are those proved reserves expected to be recovered from known accumulations where a significant expenditure (e.g., when compared to cost of drilling a well) is required to render them capable of production.
- "probable reserves" or "2P" are those unproved reserves that are less certain to be recovered than proved reserves. It is equally likely that actual remaining quantities recovered will be greater or less than sum of estimated proved plus probable reserves. Probable reserves may be developed or undeveloped ("PPUD").
- "possible reserves" or "3P" are those additional reserves that are less certain to be recovered than probable reserves. There is a 10% probability that quantities actually recovered will equal or exceed sum of
 proved plus probable plus possible reserves. Possible reserves may be developed or undeveloped ("PPPUD").
- "gross" means: (a) in relation to the Company's interest in production or reserves, its "company gross" production or reserves, which represents the Company's working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests of the Company; (b) in relation to wells, total number of wells in which the Company has an interest; and (c) in relation to properties, total area of properties in which the Company has an interest.
- "NAV" means net asset value.
- "NPV" means net present value.
- "prospective resources" are quantities of petroleum estimated, as of a given date, to be potentially recoverable from undiscovered accumulations by application of future development projects. There is no certainty that any portion of the prospective resources will be discovered, there is no certainty that it will be commercially viable to produce any portion of the prospective resources. Prospective resources will be discovered, there is no certainty that it will be commercially viable to produce any portion of the prospective resources. Prospective resources have both an associated chance of discovery and a chance of development. Not all exploration projects will result in discoveries. Chance that an exploration project will result in discovery of petroleum is referred to as "chance of discovery." Thus, for an undiscovered accumulation, chance of commercially is product of two risk components: chance of discovery and chance of development.

o "Net debt" at Sep.30, 2018 of \$285 MM is face value of debt (excluding debt issuance costs), less cash & cash equivalents.



Reserves and Prospective Resources Information

Unless otherwise noted, estimates of the Company's reserves, net present value of future net revenue attributable to Company's reserves and prospective resources relate solely to the Company's Colombia reserves and prospective resources and are based upon a report with an effective date of December 31 of each year prepared by McDaniel & Associates Consultants ("McDaniel"), the Company's independent qualified reserves evaluator and auditor, in accordance with NI 51-101 – Standards for Oil and Gas Activities ("NI 51-101") and the Canadian Oil and Gas Evaluation Handbook ("COGEH") (the "McDaniel Reserve Report" in the case of prospective resources).

Gran Tierra's Statement of Reserves Data and Other Oil and Gas Information on Form 51-101F1 dated effective as at December 31, 2017 (the "GTE NI 51-101F1"), which includes disclosure of its oil and gas reserves and other oil and gas information in accordance with NI 51-101 forming the basis of this presentation, is available on SEDAR at www.sedar.com.

Estimates of the Company's prospective resources in the Ayombero field are prepared by McDaniel in accordance with NI 51-101 and COGEH as of April 30, 2018. For positive and negative factors associated with the Ayombero field's prospective resources, as well as other relevant information, please see the Company's press release dated May 1, 2018.

Estimates of reserves provided in this presentation are estimates only and there is no guarantee that estimated reserves will be recovered. Actual reserves may be greater than or less than estimates provided in this presentation and differences may be material. Estimates of net present value of future net revenue attributable to Company's reserves do not represent fair market value and there is uncertainty that net present value of future net revenue for individual properties may not reflect same confidence level as estimates of reserves and future net revenue for all properties, due to effect of aggregation. There is no assurance that forecast price and cost assumptions applied by McDaniel in evaluating Gran Tierra's reserves will be attained and variances could be material. References to thickness of "oil pay" or of a formation where evidence of hydrocarbons has been encountered is not necessarily an indicator that hydrocarbons will be recoverable in commercial quantities or in any estimated volume.

Prospective resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from undiscovered accumulations by application of future development projects. Prospective resources have both an associated chance of discovery and a chance of development. Not all exploration projects will result in discoveries. The chance that an exploration project will result in the discovery of petroleum is referred to as the "chance of discovery." Thus, for an undiscovered accumulation the chance of commerciality is the product of two risk components-the chance of discovery and the chance of development. There is no certainty that any portion of the Prospective resources will be discovered. If discovered, there is no certainty that it will be commercially viable to produce any portion of the prospective resources.

The estimates of prospective resources provided in this presentation are estimates only and there is no guarantee that the estimated prospective resources will be recovered. Actual resources may be greater than or less than the estimates provided in this in this prese release and the differences may be material. There is no assurance that the forecast price and cost assumptions applied by McDaniel in evaluating Gran Tierra's prospective resources will be attained and variances could be material. There is no estuart that any portion of the prospective resources will be discovered. If discovered, there is no certainty that it will be commercially viable to produce any portion of the prospective resources.

Estimates of prospective resources are by their nature more speculative than estimates of proved reserves and would require substantial capital spending over a significant number of years to implement recovery. Actual locations drilled and quantities that may be ultimately recovered from our properties will differ substantially. In addition, we have made no commitment to drill, and likely will not drill, all of the drilling locations that have been attributable to these quantities.

The following classification of prospective resources is used in this presentation:

- Low Estimate means there is at least a 90 percent probability (P90) that the quantities actually recovered will equal or exceed the low estimate.
- o Best Estimate means there is at least a 50 percent probability (P50) that the quantities actually recovered will equal or exceed the best estimate.
- High Estimate means there is at least a 10 percent probability (P10) that the quantities actually recovered will equal or exceed the high estimate.
- o Mean Estimate represents the arithmetic average of the expected recoverable volume. It is the most accurate single point representation of the volume distribution.



For a discussion of Gran Tierra's interest in the prospective resources, the location of the prospective resources, the product type reasonably expected, the risks and level of uncertainty associated with recovery of the resources, the significant positive and negative factors relevant to the estimate of the prospective resources, a description of the applicable projects maturity sub-categories and other relevant information regarding the prospective resources estimates, please see the GTE NI 51-101F1.

Oil and Gas Metrics

This presentation contains a number of oil and gas metrics, including finding and development ("F&D") costs, F&D recycle ratio, NAV per share, operating netback, reserve life index, reserves per share and reserves replacement, which do not have standardized meanings or standard methods of calculation and therefore such measures may not be comparable to similar measures used by other companies and should not be used to make comparisons. Such metrics have been included herein to provide readers with additional measures to evaluate the Company's performance; however, such measures are not reliable indicators of the future performance of the Company and future performance in previous periods.

F&D costs are calculated as estimated exploration and development capital expenditures in Colombia, excluding acquisitions and dispositions, divided by the applicable reserves additions both before and after changes in future development costs (**'FDC'**). The calculation of F&D costs incorporates the change in FDC required to bring proved undeveloped and developed reserves into production. The aggregate of the exploration and development costs (**'FDC'**). The calculation of F&D costs incorporates the changes in estimated FDC may not reflect the total F&D costs related to reserves additions for that year. Management uses F&D costs per BOE as a measure of its ability to execute its capital program and of its asset quality.

F&D recycle ratio is calculated as estimated Colombia fourth quarter operating netback per WI sales volume divided by the 2P F&D costs per BOE. Management uses F&D recycle ratio as an indicator of profitability of its oil and gas activities. See Jan.30, 2018 press release for more information.

NAV per share is calculated as before tax NPV discounted at 10% plus estimated net working capital deficit and debt, excluding risk management assets and liabilities and investment in PetroTal Corp. shares, and number of shares of Gran Tierra's common stock and exchangeable shares issued and outstanding. Management uses NAV per share as a measure of the relative change of Gran Tierra's NAV over its outstanding common stock over a period of time.

Operating netback is calculated as described in this presentation. Management believes that operating netback is a useful supplemental measure for investors to analyze financial performance and provide an indication of the results generated by Gran Tierra's principal business activities prior to the consideration of other income and expenses.

Cash flow means the GAAP line item "net cash provided by operating activities".

Cash flow after capital is cash flow less 2018 budgeted capital expenditures.

Reserve life index is calculated as reserves in the referenced category divided by the referenced estimated Colombia production. Management uses this measure to determine how long the booked reserves will last at current production rates if no further reserves were added.

Reserve per share is calculated as reserves in the referenced category divided by the number of common stock and exchangeable shares issued and outstanding at December 31. Management uses this measure to determine the relative change of its reserve base over its outstanding common stock over a period of time.

Reserves replacement is calculated as reserves in the referenced category divided by estimated annual Colombia production. Management uses this measure to determine the relative change of its reserve base over a period of time.

ROCE is calculated as earnings before interest and taxes ("EBIT"; annualized, if the period is other than one year) divided by capital employed (total assets minus cash and current liabilities). For 2017, the impairment associated with the sale of the legacy businesses in Peru and Brazil is excluded from EBIT.



Disclosure of Reserves and Resources Information and Cautionary Note to U.S. Investors

Unless expressly stated otherwise, all estimates of proved, probable and possible reserves and related future net revenue and prospective resources disclosed in this presentation have been prepared in accordance with NI 51-101. Estimates of reserves and prospective resources and future net revenue made in accordance with NI 51-101 will differ from corresponding estimates prepared in accordance with applicable U.S. Securities and Exchange Commission ("SEC") rules and disclosure requirements of the U.S. Financial Accounting Standards Board ("FASB"), and those differences may be material. NI 51-101, for example, requires disclosure of reserves and related future net revenue estimates based on forecast prices and costs, whereas SEC and FASB standards require that reserves and related future net revenue be estimated using average prices for the previous 12 months. In addition, NI 51-101 permits the presentation of reserves estimates on a "company gross" basis, representing Gran Tierra's working interest share before deduction of royalties, whereas SEC and FASB standards require the trechnical reserves and related for NI 51-101 and, pursuant thereto, the COGEH, and those applicable under SEC and FASB requirements. The SEC requirements strictly prohibit the Company from including prospective resources in filings with the SEC.

In addition to being a reporting issuer in certain Canadian jurisdictions, Gran Tierra is a registrant with the SEC and subject to domestic issuer reporting requirements under U.S. federal securities law, including with respect to the disclosure of reserves and other oil and gas information in accordance with U.S. federal securities law and applicable SEC rules and regulations (collectively, "SEC requirements"). Disclosure of such information in accordance with SEC requirements is included in the Company's Annual Report on Form 10-K and in other reports and materials filed with or furnished to the SEC and, as applicable, Canadian securities regulatory authorities. The SEC permits oil and gas companies that are subject to domestic issuer reporting requirements under U.S. federal securities are proved, probable and possible reserves that meet the SEC's definitions of such terms. Gran Tierra has disclosed estimated proved, probable and possible reserves in its filings with the SEC. In addition, Gran Tierra prepares its financial statements in accordance with United States generally accepted accounting principles, which require that the notes to its annual financial statements include supplementary disclosure in reserves and a standardized measure of discounted future net cash flows relating to proved oil and gas reserve quantities. This supplementary financial statement disclosure is presented in accordance with FASB requirements, which align with corresponding SEC requirements concerning reserves estimation and resporting.

The Company's before tax net present values of 2P reserves prepared in accordance with NI 51-101 and COGEH and discounted at 10% ("PV-10") differs from its US GAAP standardized measure because SEC and FASB standards require that (i) the standardized measure reflects reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related future net revenue estimated using average prices for the previous 12 months, whereas NI 51-101 reserves and related the previous 12 months. The Company is a previous 12 months, whereas NI 51-101 reserves and related the the origination of PV-10 is useful to investors because it presents (i) relative monetary significance of its oil and natural gas properties. PV-10 and the standardized measure of discounted future net cash flows do not purport to present the fair value of the Company's oil and gas reserves. The Company has not provided a reconciliation of PV-10 to the standardized

Investors are urged to consider closely the disclosures and risk factors in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the other reports and filings with the SEC, available from the Company's website. These forms can also be obtained from the SEC's website at www.sec.gov.





900, 520 – 3RD AVENUE SW CALGARY, ALBERTA, CANADA T2P 0R3

Investor Relations 403-265-3221 info@grantierra.com

